



Summary



Denver International Airport

Gross Revenue Earned by Concessionaire

September 2023

Unaudited  
Finance Accounts Receivable

## Details

Major Category And Concourse		Monthly Sales \$	YOY Sales % Change	YTD Sales \$	YOY YTD % Change	Monthly Sales per Enplanement	Sales Per Enplanement % Change
<b>GRAND TOTAL</b>		<b>\$51,815,874</b>	<b>11.4%</b>	<b>\$443,033,897</b>	<b>18.2%</b>	<b>\$22.26</b>	<b>3.3%</b>
<b>DUTY FREE</b>							
	CONCOURSE A	\$249,019	49.8%	\$1,816,357	25.1%	\$0.25	8.3%
	CONCOURSE B	\$114,629	7.5%	\$987,364	15.9%	\$0.09	9.0%
<b>TOTAL - DUTY FREE</b>		<b>\$363,648</b>	<b>33.3%</b>	<b>\$2,803,721</b>	<b>21.7%</b>	<b>\$0.34</b>	<b>14.6%</b>
<b>FOOD AND BEVERAGE</b>							
	CONCOURSE A	\$8,504,196	25.8%	\$68,214,061	38.7%	\$8.56	9.2%
	CONCOURSE B	\$13,763,473	15.0%	\$124,824,164	18.3%	\$10.32	5.6%
	CONCOURSE C	\$11,353,538	11.7%	\$94,873,674	20.2%	\$10.02	8.5%
	TERMINAL	\$685,781	-13.9%	\$7,410,062	5.3%		
	AIRPORTWIDE	\$216,215	1038.4%	\$1,017,477	659.0%		
<b>TOTAL - FOOD AND BEVERAGE</b>		<b>\$34,523,202</b>	<b>16.2%</b>	<b>\$296,339,437</b>	<b>23.1%</b>	<b>\$28.89</b>	<b>6.0%</b>
<b>PASSENGER SERVICES</b>							
	CONCOURSE A	\$608,869	48.9%	\$3,469,967	33.7%	\$0.61	48.2%
	CONCOURSE B	\$549,163	-7.5%	\$5,237,404	23.5%	\$0.41	4.8%
	CONCOURSE C	\$162,355	806.8%	\$1,370,915	574.0%	\$0.14	501.7%
	TERMINAL	\$197,089	25.4%	\$1,287,795	19.5%		
<b>TOTAL - PASSENGER SERVICES</b>		<b>\$1,517,476</b>	<b>28.8%</b>	<b>\$11,366,081</b>	<b>40.0%</b>	<b>\$1.17</b>	<b>16.2%</b>
<b>RETAIL</b>							
	CONCOURSE A	\$2,808,922	-6.0%	\$23,649,011	-8.2%	\$2.83	-31.2%
	CONCOURSE B	\$5,161,980	7.6%	\$47,742,004	12.2%	\$3.87	-1.8%
	CONCOURSE C	\$3,953,020	13.3%	\$32,044,824	15.1%	\$3.49	7.1%
	TERMINAL	\$221,203	-60.3%	\$2,297,720	-24.7%		
<b>TOTAL - RETAIL</b>		<b>\$12,145,125</b>	<b>2.6%</b>	<b>\$105,733,559</b>	<b>6.6%</b>	<b>\$10.18</b>	<b>-5.2%</b>
<b>AIRPORTWIDE SERVICES</b>							
	TERMINAL	\$217,749	-0.1%	\$2,053,435	-2.6%		
	AIRPORTWIDE	\$3,048,673	2.6%	\$24,737,663	12.2%		
<b>TOTAL - AIRPORTWIDE SERVICES</b>		<b>\$3,266,422</b>	<b>2.4%</b>	<b>\$26,791,099</b>	<b>11.0%</b>		

\* An N/A identifies concessions with no sales information for previous year current period. In addition large variances in YOY or YTD % may be attributed to a concession's partial year opening, closing or remodeling activities

## Details

Model Name	Square Feet	Current Month Sales	YOY % Change *	YTD Sales	YOY YTD % Change *
<b>DUTY FREE - CONCOURSE A</b>					
Dufry Shops	2,316	\$249,019	49.8%	\$1,816,357	25.1%
<b>TOTAL DUTY FREE - CONCOURSE A</b>	<b>2,316</b>	<b>\$249,019</b>	<b>49.8%</b>	<b>\$1,816,357</b>	<b>25.1%</b>
<b>DUTY FREE - CONCOURSE B</b>					
Dufry Shops	2,328	\$114,629	7.5%	\$987,364	15.9%
<b>TOTAL DUTY FREE - CONCOURSE B</b>	<b>2,328</b>	<b>\$114,629</b>	<b>7.5%</b>	<b>\$987,364</b>	<b>15.9%</b>
<b>TOTAL DUTY FREE</b>	<b>4,644</b>	<b>\$363,648</b>	<b>33.3%</b>	<b>\$2,803,721</b>	<b>21.7%</b>

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Model Name	Square Feet	Current Month Sales	YOY % Change *	YTD Sales	YOY YTD % Change *
<b>FOOD AND BEVERAGE - CONCOURSE A</b>					
Ben & Jerry's / Caribou Coffee	1,232	\$345,352	0.6%	\$3,038,900	5.7%
Dazbog	464	\$137,306		\$294,814	
Denver Central Market	4,090	\$667,256	-23.1%	\$4,113,514	-34.7%
Denver Chop House & Brewery	4,026	\$824,125	7.2%	\$7,051,505	7.1%
Dunkin' Donuts	317	\$152,907	-29.7%	\$1,351,913	-24.4%
Einstein Bros Bagels	406	\$394,244		\$3,248,303	
Freshens	338	\$186,855	-37.9%	\$1,823,213	-32.1%
Grab & Go Marketplace	490	\$143,984		\$764,543	
KFC / Pizza Hut	638	\$246,668	76.0%	\$2,143,315	68.0%
Love from DEN Market	490	\$312,985		\$1,874,568	
McDonald's	1,142	\$904,265	5.3%	\$7,840,940	6.0%
Mercantile	3,995	\$1,419,378	82.8%	\$10,635,577	755.3%
Mesa Verde Lounge	4,706	\$682,992	15.8%	\$5,551,265	23.8%
Novo Coffee	406	\$260,093		\$2,154,996	
Panda Express	702	\$582,726	12.8%	\$5,232,154	27.5%
Pizza Hut Godega	125	\$56,347	0.1%	\$536,676	89.5%
Quizno's	4,092	\$900,514	18.2%	\$8,202,591	39.7%
Sky Snax	4,681	\$205,176		\$1,855,319	
Vino Volo Wine Bar	923	\$81,021	-33.5%	\$499,954	-46.5%
<b>TOTAL FOOD AND BEVERAGE - CONCOURSE A</b>	<b>33,263</b>	<b>\$8,504,196</b>	<b>34.6%</b>	<b>\$68,214,061</b>	<b>48.9%</b>
<b>FOOD AND BEVERAGE - CONCOURSE B</b>					
Aviator's Club BBQ	4,398	\$410,542	7.9%	\$4,025,257	5.7%
Cantina Grill	3,204	\$490,690	-1.0%	\$5,067,452	3.6%
Caribou Coffee	770	\$229,298	1.0%	\$2,203,832	13.0%
Chick-Fil-A	1,137	\$720,559	30.7%	\$6,178,864	29.7%

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## Details

Model Name	Square Feet	Current Month Sales	YOY % Change *	YTD Sales	YOY YTD % Change *
City Pho	2,603	\$282,394	-0.3%	\$2,806,515	19.0%
City Wok	591	\$85,154	25.0%	\$794,937	114.2%
Cru Wine Bar	935	\$217,340	8.6%	\$2,021,728	7.6%
Elway's	4,026	\$1,313,717	8.5%	\$11,575,697	10.0%
Etai's Café	1,488	\$548,921	4.5%	\$5,038,952	7.5%
Garbanzo	609	\$396,922	52.2%	\$3,508,764	78.4%
Half Moon Empanadas	405	\$354,564		\$1,750,321	
Heidi's Brooklyn Deli	958	\$113,447	-41.8%	\$564,805	-64.6%
Hotch Potch	623	\$115,596	2.4%	\$974,304	322.0%
Jamba Juice	770	\$206,759	11.6%	\$2,222,016	29.5%
Kabod Coffee	224	\$25,961	-58.3%	\$130,660	-74.0%
Lounge 5280	1,540	\$131,332	-8.5%	\$1,304,678	19.5%
McDonald's	1,552	\$691,235	-6.6%	\$7,454,774	10.4%
Mod Market	906	\$379,832	-8.6%	\$3,746,370	-5.6%
New Belgium Brewing	3,948	\$914,795	-3.0%	\$8,507,671	2.6%
New Belgium Hub	3,001	\$329,939	-23.9%	\$2,981,087	-13.6%
Pizza Hut Express/Haagen Daz	1,000	\$359,417	-4.4%	\$3,273,999	1.6%
Pour La France	6,420	\$643,278	-1.2%	\$6,423,602	9.4%
Qdoba	2,325	\$364,441	11.8%	\$3,451,719	16.6%
Que Bueno! Mexican Grille	1,491	\$492,204	17.3%	\$4,384,178	19.0%
Rocky Mt. Chocolate Factory	817	\$199,530	2.1%	\$1,693,691	4.2%
Sara Lee Sandwich Shoppe	1,455	\$278,819	13.7%	\$2,607,096	32.7%
Shake Shack	2,586	\$665,695	15.6%	\$6,843,982	46.9%
Sky Market	1,643	\$318,152		\$3,122,890	
SMASH Burgers & Bar	3,749	\$683,331	21.1%	\$5,484,930	7.5%
Snooze	2,984	\$528,692	27.2%	\$4,586,666	36.4%
Starbucks	1,208	\$509,379	54.1%	\$3,923,445	22.0%

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Model Name	Square Feet	Current Month Sales	YOY % Change *	YTD Sales	YOY YTD % Change *
Steve's Snappin' Dogs	1,446	\$320,942	15.1%	\$2,983,958	15.0%
Sunset Loop Temp	5,273	\$233,003		\$936,366	
Wolfgang Puck	2,450	\$207,593	36.3%	\$2,248,960	56.0%
<b>TOTAL FOOD AND BEVERAGE - CONCOURSE B</b>	<b>68,533</b>	<b>\$13,763,473</b>	<b>15.0%</b>	<b>\$124,824,164</b>	<b>19.4%</b>

### FOOD AND BEVERAGE - CONCOURSE C

Auntie Anne's	256	\$125,149	42.4%	\$951,427	16.4%
Big Bowl/Magic Pan	1,590	\$315,173	-18.8%	\$2,712,929	-14.6%
Caribou Coffee	603	\$192,363	0.6%	\$1,516,454	-12.6%
Coffee Bean & Tea Leaf	582	\$115,510	46.3%	\$925,930	24.1%
Coors Silver Bullet	2,931	\$612,195	-14.3%	\$5,078,852	-16.3%
Dazbog Coffee	639	\$331,357	14.9%	\$2,696,924	47.3%
DEN Neighborhood Market	490	\$288,947		\$2,068,979	
Grab-and-Go Kiosk	249	\$383,895		\$1,444,104	
Grab-N-Go Marketplace		N/A		\$7,623	
Great Divide Brewhouse	3,162	\$603,534	-18.5%	\$5,200,582	-20.2%
Jamba Juice	639	\$169,697	0.6%	\$1,571,701	2.2%
Little Man Ice Cream	165	\$58,713	-15.2%	\$529,871	-15.5%
McDonald's	924	\$965,962	3.5%	\$9,198,529	21.3%
Mod Market	1,666	\$347,138	-5.3%	\$2,904,453	-14.1%
Root Down	3,979	\$1,381,658	7.2%	\$11,656,839	8.0%
SMASH Burgers & Bar	2,327	\$891,695	2.7%	\$7,860,616	46.9%
Smokin Bear Lodge Smoking Lounge	5,833	\$1,558,464	6.0%	\$14,030,492	19.6%
Starbucks	762	\$527,645	69.9%	\$4,062,801	59.9%
Superfruit Republic Juice	404	\$313,914		\$2,140,043	
Tamales by La Casita	1,354	\$514,358	24.6%	\$4,232,194	21.2%
Tapas Sky Bar	1,100	\$205,653	-24.1%	\$1,650,987	-22.0%

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Model Name	Square Feet	Current Month Sales	YOY % Change *	YTD Sales	YOY YTD % Change *
Temporary Grab & Go	474	\$139,660	-43.3%	\$1,377,151	147.7%
Villa Pizza	711	\$369,139	-11.6%	\$3,341,821	3.4%
Vino Volo Wine Bar	624	\$195,660	4.3%	\$1,562,815	49.5%
Woody Creek Bakery	1,586	\$746,059	12.7%	\$6,149,555	51.9%
<b>TOTAL FOOD AND BEVERAGE - CONCOURSE C</b>	<b>33,050</b>	<b>\$11,353,538</b>	<b>11.7%</b>	<b>\$94,873,674</b>	<b>20.2%</b>
<b>FOOD AND BEVERAGE - TERMINAL</b>					
Boulder Beer Tap House	1,776	\$202,437	20.1%	\$1,874,992	67.4%
Cantina Grill	1,612	\$55,680	-13.0%	\$606,849	47.5%
Caribou Coffee	840	\$106,449	14.7%	\$1,021,261	33.6%
Kabod Coffee	845	\$138,877	21.9%	\$1,185,159	14.4%
Subway	1,814	\$182,339	19.8%	\$1,755,509	19.8%
Tom's Urban Kitchen		N/A	-100.0%	\$966,291	-56.2%
<b>TOTAL FOOD AND BEVERAGE - TERMINAL</b>	<b>6,887</b>	<b>\$685,781</b>	<b>-13.9%</b>	<b>\$7,410,062</b>	<b>5.8%</b>
<b>FOOD AND BEVERAGE - AIRPORTWIDE</b>					
Roasting Plant	1,321	\$34,249	80.3%	\$242,643	81.0%
Tom's Urban Kitchen	9,601	\$181,965		\$774,834	
<b>TOTAL FOOD AND BEVERAGE - AIRPORTWIDE</b>	<b>10,922</b>	<b>\$216,215</b>	<b>1038.4%</b>	<b>\$1,017,477</b>	<b>659.0%</b>
<b>TOTAL FOOD AND BEVERAGE</b>	<b>152,655</b>	<b>\$34,523,202</b>	<b>18.0%</b>	<b>\$296,339,437</b>	<b>25.4%</b>

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Model Name	Square Feet	Current Month Sales	YOY % Change *	YTD Sales	YOY YTD % Change *
<b>PASSENGER SERVICES - CONCOURSE A</b>					
Executive Shine	60	\$2,945	7.3%	\$25,765	-4.1%
Worldwide Insurance Services	100	\$605,924	49.2%	\$3,444,202	40.7%
<b>TOTAL PASSENGER SERVICES - CONCOURSE A</b>	<b>160</b>	<b>\$608,869</b>	<b>48.9%</b>	<b>\$3,469,967</b>	<b>40.2%</b>
<b>PASSENGER SERVICES - CONCOURSE B</b>					
A Massage	900	\$72,429	68.2%	\$573,148	50.9%
Executive Shine	220	\$11,875	-11.9%	\$114,740	-5.9%
Worldwide Insurance Services	277	\$464,859	-13.5%	\$4,549,516	21.6%
<b>TOTAL PASSENGER SERVICES - CONCOURSE B</b>	<b>1,397</b>	<b>\$549,163</b>	<b>-7.5%</b>	<b>\$5,237,404</b>	<b>23.5%</b>
<b>PASSENGER SERVICES - CONCOURSE C</b>					
Centurion Lounge	15,779	\$159,590	910.1%	\$1,347,430	654.0%
Executive Shine	30	\$2,765	31.4%	\$23,485	-4.9%
<b>TOTAL PASSENGER SERVICES - CONCOURSE C</b>	<b>15,809</b>	<b>\$162,355</b>	<b>806.8%</b>	<b>\$1,370,915</b>	<b>574.0%</b>
<b>PASSENGER SERVICES - TERMINAL</b>					
Public Service Credit Union-Branch	518	\$33,682	49.8%	\$298,040	94.9%
Worldwide Insurance Services	404	\$163,407	21.4%	\$989,755	7.9%
<b>TOTAL PASSENGER SERVICES - TERMINAL</b>	<b>922</b>	<b>\$197,089</b>	<b>25.4%</b>	<b>\$1,287,795</b>	<b>20.3%</b>
<b>TOTAL PASSENGER SERVICES</b>	<b>18,289</b>	<b>\$1,517,476</b>	<b>28.8%</b>	<b>\$11,366,081</b>	<b>42.3%</b>

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Model Name	Square Feet	Current Month Sales	YOY % Change *	YTD Sales	YOY YTD % Change *
<b>RETAIL - CONCOURSE A</b>					
Flight Stop	1,917	\$726,820	9.5%	\$6,776,922	8.5%
Greetings From Colorado	946	\$278,389	-16.9%	\$2,102,756	-25.7%
High Lands Mercantile	1,135	\$304,979		\$2,348,639	
Hudson News	955	\$477,021	-25.4%	\$3,555,597	-30.7%
Peak News & Gifts	1,058	\$353,766	-16.3%	\$2,910,851	-30.5%
Provenzano Resources, Inc.	700	\$370,169	-23.0%	\$2,891,663	-28.4%
Spirit of the Red Horse	1,342	\$77,464	-15.0%	\$589,285	-11.0%
Sunglass Hut	955	\$92,450	-13.9%	\$794,073	-7.7%
Tattered Cover Bookstore	1,209	\$127,864	-21.7%	\$1,190,117	-9.4%
WH Smith		N/A		\$489,108	
<b>TOTAL RETAIL - CONCOURSE A</b>	<b>10,217</b>	<b>\$2,808,922</b>	<b>-3.3%</b>	<b>\$23,649,011</b>	<b>-6.4%</b>
<b>RETAIL - CONCOURSE B</b>					
Connections Newsstand	342	\$67,598	-44.1%	\$439,747	-51.4%
Earth Spirit	644	\$57,569	10.5%	\$431,594	-2.9%
Express Market	1,276	\$503,783	-10.7%	\$4,937,428	-2.4%
Hudson News	1,827	\$995,553	1.5%	\$9,377,459	9.8%
InMotion Entertainment	383	\$223,139	-7.2%	\$2,249,504	0.0%
Johnston & Murphy	822	\$157,738	-3.4%	\$1,490,188	17.9%
Kazoo Toys	1,631	\$72,632	0.4%	\$710,528	-0.1%
Larimer Street Market	1,270	\$429,556	63.4%	\$3,020,042	6.3%
MAC	796	\$79,432	-13.0%	\$769,774	22.4%
Misura, Crislu, Tumi	2,724	\$136,316	-11.3%	\$1,316,870	10.6%
Mosaic Gallery	1,360	\$188,974	114.5%	\$1,319,797	78.1%
Peak News & Gifts	1,280	\$300,732	-12.6%	\$2,858,849	-9.9%
Provenzano Resources, Inc.	4,023	\$1,173,217	39.1%	\$11,293,113	54.8%

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Sky Market	1,271	\$541,423	-7.8%	\$5,297,615	0.8%
Sunglass Hut	898	\$84,993	13.9%	\$822,732	10.8%
Tattered Cover Bookstore	1,011	\$149,324	-6.0%	\$1,406,764	-8.0%
<b>TOTAL RETAIL - CONCOURSE B</b>	<b>21,556</b>	<b>\$5,161,980</b>	<b>7.6%</b>	<b>\$47,742,004</b>	<b>12.2%</b>

RETAIL - CONCOURSE C					
Arts District Market	680	\$267,049	-7.1%	\$2,049,703	-19.8%
Black Canyon	900	\$260,973		\$260,973	
CNBC	385	\$128,878	-34.6%	\$1,097,354	-38.9%
Esavvy	536	\$72,442	-26.9%	\$635,182	-23.3%
Hudson News	649	\$552,194	-13.0%	\$5,154,694	22.8%
Kiehl's/Urban Decay	1,391	\$51,662	24.6%	\$411,760	42.6%
Longs Peak	886	\$25,771		\$25,771	
No Boundaries	385	\$52,949	5.1%	\$358,663	-24.6%
Out West	1,054	\$255,329	-15.8%	\$2,052,084	-6.8%
Peak News & Gifts	981	\$341,281	-20.4%	\$2,773,839	-27.1%
Provenzano Resources, Inc.	3,272	\$722,158	32.3%	\$6,062,696	27.0%
Say Si Bon	1,885	\$285,554	-22.0%	\$2,612,563	-17.7%
Sky Market	837	\$549,109	421.8%	\$4,996,558	4647.7%
Sunglass Hut	1,015	\$153,057	-11.8%	\$1,378,351	1.2%
Tattered Cover Bookstore	919	\$138,651	-8.0%	\$1,252,866	-7.2%
The Body Shop	1,193	\$95,963	-9.7%	\$921,769	0.0%
<b>TOTAL RETAIL - CONCOURSE C</b>	<b>16,967</b>	<b>\$3,953,020</b>	<b>13.3%</b>	<b>\$32,044,824</b>	<b>15.1%</b>

RETAIL - TERMINAL					
Hudson News	906	\$144,619	18.0%	\$1,590,424	58.3%

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Model Name	Square Feet	Current Month Sales	YOY % Change *	YTD Sales	YOY YTD % Change *
Provenzano Resources, Inc.	94	\$76,585	-77.6%	\$707,296	-40.5%
<b>TOTAL RETAIL - TERMINAL</b>	<b>1,000</b>	<b>\$221,203</b>	<b>-52.3%</b>	<b>\$2,297,720</b>	<b>4.8%</b>
<b>RETAIL - AIRPORTWIDE</b>					
Provenzano Resources, Inc.		N/A		\$0	
<b>TOTAL RETAIL - AIRPORTWIDE</b>				<b>\$0</b>	
<b>TOTAL RETAIL</b>	<b>49,740</b>	<b>\$12,145,125</b>	<b>4.2%</b>	<b>\$105,733,559</b>	<b>8.0%</b>

\* An N/A identifies concessions with no sales information for previous year current period. In addition large variances in YOY or YTD % may be attributed to a concession's partial year opening, closing or remodeling activities

## Details

Model Name	Square Feet	Current Month Sales	YOY % Change *	YTD Sales	YOY YTD % Change *
<b>AIRPORTWIDE SERVICES - TERMINAL</b>					
CheckPoint Mailers	25	\$7,975	11.4%	\$74,527	6.8%
Compass Group USA Inc. dba Canteen Vending Servic		\$82,894	-13.3%	\$756,679	-10.8%
Public Service Credit Union-ATMs	1	\$35,685	-9.4%	\$323,565	-10.0%
Smarte Carte, Inc.		\$91,195	20.2%	\$898,664	8.3%
<b>TOTAL AIRPORTWIDE SERVICES - TERMINAL</b>	<b>26</b>	<b>\$217,749</b>	<b>-0.1%</b>	<b>\$2,053,435</b>	<b>-2.6%</b>
<b>AIRPORTWIDE SERVICES - AIRPORTWIDE</b>					
Canteen Vending Services		\$161,504	16.5%	\$1,347,756	23.5%
Clear Channel Ads	1	\$1,381,576	7.6%	\$12,342,840	12.8%
Conoco - Retail	210,772	\$942,261	3.2%	\$8,555,158	14.3%
OUTFRONT Media LLC		\$376,275	-15.2%	\$940,948	-9.5%
Paradise 4 Paws	35,000	\$187,058	-3.3%	\$1,550,962	4.8%
<b>TOTAL AIRPORTWIDE SERVICES - AIRPORTWIDE</b>	<b>245,773</b>	<b>\$3,048,673</b>	<b>2.6%</b>	<b>\$24,737,663</b>	<b>12.2%</b>
<b>TOTAL AIRPORTWIDE SERVICES</b>	<b>245,799</b>	<b>\$3,266,422</b>	<b>2.4%</b>	<b>\$26,791,099</b>	<b>11.0%</b>
<b>GRAND TOTAL</b>	<b>471,127</b>	<b>\$51,815,874</b>	<b>13.7%</b>	<b>\$443,033,897</b>	<b>20.2%</b>

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