



Summary



Denver International Airport

Gross Revenue Earned by Concessionaire

October 2023

Unaudited
Finance Accounts Receivable

Details

Major Category And Concourse		Monthly Sales \$	YOY Sales % Change	YTD Sales \$	YOY YTD % Change	Monthly Sales per Enplanement	Sales Per Enplanement % Change
GRAND TOTAL		\$53,110,847	10.8%	\$496,144,744	17.3%	\$22.21	1.7%
DUTY FREE							
	CONCOURSE A	\$230,593	48.5%	\$2,046,950	27.4%	\$0.23	1.9%
	CONCOURSE B	\$111,497	12.7%	\$1,098,861	15.6%	\$0.08	2.0%
TOTAL - DUTY FREE		\$342,090	34.5%	\$3,145,811	23.0%	\$0.31	17.7%
FOOD AND BEVERAGE							
	CONCOURSE A	\$8,412,599	18.3%	\$76,626,660	36.1%	\$8.41	6.2%
	CONCOURSE B	\$14,200,499	11.5%	\$139,024,662	17.5%	\$10.21	4.6%
	CONCOURSE C	\$11,701,388	14.6%	\$106,575,062	19.6%	\$9.85	7.1%
	TERMINAL	\$875,576	20.6%	\$8,285,638	6.7%		
	AIRPORTWIDE	\$197,229	467.5%	\$1,214,706	619.6%		
TOTAL - FOOD AND BEVERAGE		\$35,387,291	14.8%	\$331,726,728	22.1%	\$28.47	4.5%
PASSENGER SERVICES							
	CONCOURSE A	\$435,965	26.6%	\$3,905,932	32.9%	\$0.44	5.3%
	CONCOURSE B	\$483,223	-5.3%	\$5,720,627	20.4%	\$0.35	-11.5%
	CONCOURSE C	\$154,331	707.8%	\$1,525,246	585.5%	\$0.13	467.2%
	TERMINAL	\$130,992	11.8%	\$1,418,787	18.7%		
TOTAL - PASSENGER SERVICES		\$1,204,511	21.6%	\$12,570,592	38.0%	\$0.91	10.9%
RETAIL							
	CONCOURSE A	\$2,801,361	-9.3%	\$26,450,372	-8.3%	\$2.80	-31.1%
	CONCOURSE B	\$5,304,186	-0.2%	\$53,046,190	10.8%	\$3.81	-3.5%
	CONCOURSE C	\$4,750,425	18.2%	\$36,795,249	15.5%	\$4.00	21.7%
	TERMINAL	\$222,113	4.1%	\$2,519,833	-22.8%		
TOTAL - RETAIL		\$13,078,085	3.5%	\$118,811,645	6.2%	\$10.61	-6.1%
AIRPORTWIDE SERVICES							
	TERMINAL	\$192,939	-1.0%	\$2,246,374	-2.4%		
	AIRPORTWIDE	\$2,905,931	7.1%	\$27,643,594	11.7%		
TOTAL - AIRPORTWIDE SERVICES		\$3,098,870	6.5%	\$29,889,968	10.5%		

* An N/A identifies concessions with no sales information for previous year current period. In addition large variances in YOY or YTD % may be attributed to a concession's partial year opening, closing or remodeling activities

Details

Model Name	Square Feet	Current Month Sales	YOY % Change *	YTD Sales	YOY YTD % Change *
DUTY FREE - CONCOURSE A					
Dufry Shops	2,316	\$230,593	48.5%	\$2,046,950	27.4%
TOTAL DUTY FREE - CONCOURSE A	2,316	\$230,593	48.5%	\$2,046,950	27.4%
DUTY FREE - CONCOURSE B					
Dufry Shops	2,328	\$111,497	12.7%	\$1,098,861	15.6%
TOTAL DUTY FREE - CONCOURSE B	2,328	\$111,497	12.7%	\$1,098,861	15.6%
TOTAL DUTY FREE	4,644	\$342,090	34.5%	\$3,145,811	23.0%

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Model Name	Square Feet	Current Month Sales	YOY % Change *	YTD Sales	YOY YTD % Change *
FOOD AND BEVERAGE - CONCOURSE A					
Ben & Jerry's / Caribou Coffee	1,232	\$357,048	1.8%	\$3,395,947	5.3%
Dazbog	464	\$138,085		\$432,898	
Denver Central Market	4,090	\$674,160	-23.0%	\$4,787,674	-33.2%
Denver Chop House & Brewery	4,026	\$876,422	7.8%	\$7,927,927	7.2%
Dunkin' Donuts	317	\$165,842	-25.1%	\$1,517,756	-24.5%
Einstein Bros Bagels	406	\$394,939	158.0%	\$3,643,242	2279.9%
Freshens	338	\$201,616	-43.4%	\$2,024,829	-33.4%
Grab & Go Marketplace	490	\$131,767		\$896,310	
KFC / Pizza Hut	638	\$252,563	89.3%	\$2,395,878	70.1%
Love from DEN Market	490	\$111,338		\$1,985,906	
McDonald's	1,142	\$915,223	3.7%	\$8,756,163	5.7%
Mercantile	3,995	\$1,422,892	80.4%	\$12,058,470	493.4%
Mesa Verde Lounge	4,706	\$651,824	13.1%	\$6,203,089	22.6%
Novo Coffee	406	\$273,609	2246.7%	\$2,428,605	20729.9%
Panda Express	702	\$606,265	7.7%	\$5,838,420	25.1%
Pizza Hut Godega	125	\$55,922	-8.2%	\$592,598	72.2%
Quizno's	4,092	\$909,200	15.9%	\$9,111,791	36.9%
Sky Snax	4,681	\$200,598		\$2,055,918	
Vino Volo Wine Bar	923	\$73,287	-35.5%	\$573,240	-45.3%
TOTAL FOOD AND BEVERAGE - CONCOURSE A	33,263	\$8,412,599	25.9%	\$76,626,660	45.9%
FOOD AND BEVERAGE - CONCOURSE B					
Aviator's Club BBQ	4,398	\$422,572	-1.2%	\$4,447,828	5.0%
Cantina Grill	3,204	\$520,638	-3.3%	\$5,588,090	2.9%
Caribou Coffee	770	\$239,548	1.5%	\$2,443,380	11.8%
Chick-Fil-A	1,137	\$725,208	35.0%	\$6,904,071	30.3%

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Model Name	Square Feet	Current Month Sales	YOY % Change *	YTD Sales	YOY YTD % Change *
City Pho	2,603	\$294,666	-1.5%	\$3,101,180	16.7%
City Wok	591	\$83,407	12.3%	\$878,344	97.2%
Cru Wine Bar	935	\$219,957	3.4%	\$2,241,685	7.2%
Elway's	4,026	\$1,363,152	11.3%	\$12,938,848	10.2%
Etai's Café	1,488	\$586,998	1.6%	\$5,625,950	6.8%
Garbanzo	609	\$404,978	44.9%	\$3,913,742	74.2%
Half Moon Empanadas	405	\$351,555		\$2,101,875	
Heidi's Brooklyn Deli	958	\$124,799	-38.8%	\$689,604	-61.7%
Hotch Potch	623	\$115,199	-6.6%	\$1,089,503	207.6%
Jamba Juice	770	\$210,820	3.2%	\$2,432,836	26.7%
Kabod Coffee	224	\$29,282	-49.9%	\$159,941	-71.5%
Lounge 5280	1,540	\$131,174	-12.9%	\$1,435,852	15.5%
McDonald's	1,552	\$731,644	-2.2%	\$8,186,418	9.2%
Mod Market	906	\$399,363	-8.0%	\$4,145,733	-5.8%
New Belgium Brewing	3,948	\$876,510	-12.2%	\$9,384,181	1.0%
New Belgium Hub	3,001	\$332,192	-26.4%	\$3,313,279	-15.1%
Pizza Hut Express/Haagen Daz	1,000	\$346,616	-14.6%	\$3,620,615	-0.2%
Pour La France	6,420	\$675,665	-3.5%	\$7,099,267	8.0%
Qdoba	2,325	\$376,083	6.4%	\$3,827,803	15.5%
Que Bueno! Mexican Grille	1,491	\$493,974	13.5%	\$4,878,152	18.4%
Rocky Mt. Chocolate Factory	817	\$198,172	-4.3%	\$1,891,863	3.2%
Sara Lee Sandwich Shoppe	1,455	\$297,386	11.5%	\$2,904,483	30.2%
Shake Shack	2,586	\$676,450	9.4%	\$7,520,432	42.5%
Sky Market	1,643	\$324,753	470.2%	\$3,447,644	5953.1%
SMASH Burgers & Bar	3,749	\$760,166	19.5%	\$6,245,096	8.8%
Snooze	2,984	\$550,245	20.9%	\$5,136,911	34.5%
Starbucks	1,208	\$533,809	51.3%	\$4,457,254	24.9%

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Model Name	Square Feet	Current Month Sales	YOY % Change *	YTD Sales	YOY YTD % Change *
Steve's Snappin' Dogs	1,446	\$340,317	15.5%	\$3,324,275	15.1%
Sunset Loop Temp	5,273	\$249,039		\$1,185,405	
Wolfgang Puck	2,450	\$214,163	21.5%	\$2,463,123	52.3%
TOTAL FOOD AND BEVERAGE - CONCOURSE B	68,533	\$14,200,499	11.5%	\$139,024,662	18.6%

FOOD AND BEVERAGE - CONCOURSE C

Auntie Anne's	256	\$144,942	48.9%	\$1,096,368	19.8%
Big Bowl/Magic Pan	1,590	\$318,484	-13.9%	\$3,031,414	-14.5%
Caribou Coffee	603	\$208,018	5.6%	\$1,724,472	-10.8%
Coffee Bean & Tea Leaf	582	\$124,961	30.8%	\$1,050,891	24.8%
Coors Silver Bullet	2,931	\$631,331	-10.1%	\$5,710,184	-15.6%
Dazbog Coffee	639	\$344,600	7.1%	\$3,041,525	41.3%
DEN Neighborhood Market		N/A		\$2,068,979	
Grab-and-Go Kiosk	249	\$460,539		\$1,904,642	
Grab-N-Go Marketplace		N/A		\$7,623	
Great Divide Brewhouse	3,162	\$669,963	1.4%	\$5,870,545	-18.2%
Jamba Juice	639	\$179,519	5.0%	\$1,751,220	2.5%
Little Man Ice Cream	165	\$62,131	-5.0%	\$592,002	-14.5%
McDonald's	924	\$1,063,497	12.9%	\$10,262,026	20.4%
Mod Market	1,666	\$363,247	5.1%	\$3,267,700	-12.3%
Root Down	3,979	\$1,429,238	10.8%	\$13,086,077	8.3%
SMASH Burgers & Bar	2,327	\$970,636	7.1%	\$8,831,252	41.2%
Smokin Bear Lodge Smoking Lounge	5,833	\$1,646,847	14.5%	\$15,677,339	19.1%
Starbucks	762	\$547,816	67.7%	\$4,610,617	60.8%
Superfruit Republic Juice	404	\$327,356		\$2,467,399	
Tamales by La Casita	1,354	\$521,792	23.8%	\$4,753,986	21.5%
Tapas Sky Bar	1,100	\$214,018	-17.2%	\$1,865,005	-21.5%

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Temporary Grab & Go	474	\$89,613	-64.7%	\$1,466,764	81.1%
Villa Pizza	711	\$382,729	-14.1%	\$3,724,550	1.3%
Vino Volo Wine Bar	624	\$205,870	5.6%	\$1,768,686	42.6%
Woody Creek Bakery	1,586	\$794,241	12.4%	\$6,943,796	46.0%
TOTAL FOOD AND BEVERAGE - CONCOURSE C	32,560	\$11,701,388	14.6%	\$106,575,062	19.6%
FOOD AND BEVERAGE - TERMINAL					
Boulder Beer Tap House	1,776	\$197,534	27.1%	\$2,072,526	62.5%
Cantina Grill	1,612	\$59,891	-2.0%	\$666,740	41.1%
Caribou Coffee	840	\$110,968	55.4%	\$1,132,229	35.5%
Kabod Coffee	845	\$332,243	190.7%	\$1,517,402	31.9%
Subway	1,814	\$174,940	22.3%	\$1,930,449	20.0%
Tom's Urban Kitchen		N/A	-100.0%	\$966,291	-59.5%
TOTAL FOOD AND BEVERAGE - TERMINAL	6,887	\$875,576	20.6%	\$8,285,638	7.2%
FOOD AND BEVERAGE - AIRPORTWIDE					
Roasting Plant	1,321	\$32,473	-6.6%	\$275,117	63.0%
Tom's Urban Kitchen	9,601	\$164,755		\$939,589	
TOTAL FOOD AND BEVERAGE - AIRPORTWIDE	10,922	\$197,229	467.5%	\$1,214,706	619.6%
TOTAL FOOD AND BEVERAGE	152,165	\$35,387,291	16.4%	\$331,726,728	24.3%

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PASSENGER SERVICES - CONCOURSE A					
Executive Shine	60	\$3,105	-1.4%	\$28,870	-3.8%
Worldwide Insurance Services	100	\$432,860	26.9%	\$3,877,062	39.0%
TOTAL PASSENGER SERVICES - CONCOURSE A	160	\$435,965	26.6%	\$3,905,932	38.6%
PASSENGER SERVICES - CONCOURSE B					
A Massage	900	\$74,408	47.3%	\$647,556	50.5%
Executive Shine	220	\$13,315	-14.9%	\$128,055	-6.9%
Worldwide Insurance Services	277	\$395,500	-10.9%	\$4,945,016	18.2%
TOTAL PASSENGER SERVICES - CONCOURSE B	1,397	\$483,223	-5.3%	\$5,720,627	20.4%
PASSENGER SERVICES - CONCOURSE C					
Centurion Lounge	15,779	\$151,461	832.1%	\$1,498,891	668.9%
Executive Shine	30	\$2,870	0.5%	\$26,355	-4.3%
TOTAL PASSENGER SERVICES - CONCOURSE C	15,809	\$154,331	707.8%	\$1,525,246	585.5%
PASSENGER SERVICES - TERMINAL					
Public Service Credit Union-Branch	518	\$37,358	49.7%	\$335,398	88.6%
Worldwide Insurance Services	404	\$93,635	1.5%	\$1,083,389	7.3%
TOTAL PASSENGER SERVICES - TERMINAL	922	\$130,992	11.8%	\$1,418,787	19.5%
TOTAL PASSENGER SERVICES	18,289	\$1,204,511	21.6%	\$12,570,592	40.0%

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RETAIL - CONCOURSE A					
Flight Stop	1,917	\$726,513	-13.7%	\$7,503,435	5.8%
Greetings From Colorado	946	\$277,490	-19.8%	\$2,380,246	-25.1%
High Lands Mercantile	1,135	\$309,316		\$2,657,954	
Hudson News	955	\$489,172	-23.5%	\$4,044,769	-29.9%
Peak News & Gifts	1,058	\$363,834	-19.3%	\$3,274,684	-29.4%
Provenzano Resources, Inc.	700	\$342,874	-9.1%	\$3,234,537	-26.7%
Spirit of the Red Horse	1,342	\$74,306	-4.3%	\$663,592	-10.3%
Sunglass Hut	955	\$86,352	-19.1%	\$880,426	-8.9%
Tattered Cover Bookstore	1,209	\$131,503	-22.6%	\$1,321,620	-10.9%
WH Smith		N/A		\$489,108	
TOTAL RETAIL - CONCOURSE A	10,217	\$2,801,361	-6.9%	\$26,450,372	-6.5%
RETAIL - CONCOURSE B					
Connections Newsstand	342	\$73,453	-33.6%	\$513,200	-49.5%
Earth Spirit	644	\$53,432	15.9%	\$485,026	-1.1%
Express Market	1,276	\$478,359	-16.9%	\$5,415,787	-3.9%
Hudson News	1,827	\$954,776	-5.2%	\$10,332,236	8.3%
InMotion Entertainment	383	\$237,079	-15.3%	\$2,486,583	-1.7%
Johnston & Murphy	822	\$226,653	-9.1%	\$1,716,842	13.4%
Kazoo Toys	1,631	\$79,544	-6.2%	\$790,072	-0.7%
Larimer Street Market	1,270	\$501,780	55.3%	\$3,521,822	11.3%
MAC	796	\$66,078	-29.7%	\$835,852	15.6%
Misura, Crislu, Tumi	2,724	\$151,543	-22.6%	\$1,468,413	5.9%
Mosaic Gallery	1,360	\$186,123	125.3%	\$1,505,920	82.8%
Peak News & Gifts	1,280	\$305,360	-14.3%	\$3,164,209	-10.4%
Provenzano Resources, Inc.	4,143	\$1,200,029	12.0%	\$12,493,142	49.3%

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Sky Market	1,271	\$565,713	-7.5%	\$5,863,329	0.0%
Sunglass Hut	898	\$80,772	25.8%	\$903,504	12.0%
Tattered Cover Bookstore	1,011	\$143,492	-13.0%	\$1,550,256	-8.4%
TOTAL RETAIL - CONCOURSE B	21,676	\$5,304,186	-0.2%	\$53,046,190	10.8%

RETAIL - CONCOURSE C					
Arts District Market	680	\$275,207	-5.7%	\$2,324,909	-18.4%
Black Canyon	900	\$634,494		\$895,467	
CNBC	385	\$133,046	-15.0%	\$1,230,400	-37.0%
Esavvy	536	\$73,830	-22.2%	\$709,012	-23.1%
Hudson News	649	\$627,709	3.4%	\$5,782,403	20.3%
Kiehl's/Urban Decay	1,391	\$54,051	73.7%	\$465,810	45.6%
Longs Peak	886	\$445,090		\$470,861	
No Boundaries	385	\$52,557	-18.7%	\$411,220	-23.9%
Out West	1,054	\$239,079	-11.4%	\$2,291,163	-7.3%
Peak News & Gifts	981	\$344,076	0.3%	\$3,117,915	-24.8%
Provenzano Resources, Inc.	3,272	\$608,838	-26.7%	\$6,671,534	19.1%
Say Si Bon	1,885	\$293,495	-14.8%	\$2,906,058	-17.4%
Sky Market	837	\$580,464	0.6%	\$5,577,022	717.2%
Sunglass Hut	1,015	\$133,731	-7.9%	\$1,512,082	0.3%
Tattered Cover Bookstore	919	\$140,320	-6.5%	\$1,393,186	-7.2%
The Body Shop	1,193	\$114,439	-0.1%	\$1,036,208	0.0%
TOTAL RETAIL - CONCOURSE C	16,967	\$4,750,425	18.2%	\$36,795,249	15.5%

RETAIL - TERMINAL					
Hudson News	906	\$144,806	5.3%	\$1,735,229	52.0%

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Provenzano Resources, Inc.	94	\$77,308	2.1%	\$784,604	-37.9%
TOTAL RETAIL - TERMINAL	1,000	\$222,113	4.1%	\$2,519,833	4.7%
RETAIL - AIRPORTWIDE					
Provenzano Resources, Inc.		N/A		\$0	
TOTAL RETAIL - AIRPORTWIDE				\$0	
TOTAL RETAIL	49,860	\$13,078,085	4.1%	\$118,811,645	7.6%

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AIRPORTWIDE SERVICES - TERMINAL					
CheckPoint Mailers	25	\$9,618	40.2%	\$84,145	9.7%
Compass Group USA Inc. dba Canteen Vending Servic		\$77,354	8.6%	\$834,033	-9.3%
Public Service Credit Union-ATMs	1	\$34,820	-12.3%	\$358,384	-10.2%
Smarte Carte, Inc.		\$71,147	-7.6%	\$969,812	6.9%
TOTAL AIRPORTWIDE SERVICES - TERMINAL	26	\$192,939	-1.0%	\$2,246,374	-2.4%
AIRPORTWIDE SERVICES - AIRPORTWIDE					
Canteen Vending Services		\$159,839	34.8%	\$1,507,596	24.6%
Clear Channel Ads	1	\$1,638,950	7.8%	\$13,981,790	12.2%
Conoco - Retail	210,772	\$920,295	4.0%	\$9,475,453	13.2%
OUTFRONT Media LLC		N/A		\$940,948	-9.5%
Paradise 4 Paws	35,000	\$186,846	-1.7%	\$1,737,808	4.1%
TOTAL AIRPORTWIDE SERVICES - AIRPORTWIDE	245,773	\$2,905,931	7.1%	\$27,643,594	11.7%
TOTAL AIRPORTWIDE SERVICES	245,799	\$3,098,870	6.5%	\$29,889,968	10.5%
GRAND TOTAL	470,757	\$53,110,847	12.7%	\$496,144,744	19.3%

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