



Summary



Denver International Airport

Gross Revenue Earned by Concessionaire

August 2023

Unaudited
Finance Accounts Receivable

Details

Major Category And Concourse		Monthly Sales \$	YOY Sales % Change	YTD Sales \$	YOY YTD % Change	Monthly Sales per Enplanement	Sales Per Enplanement % Change
GRAND TOTAL		\$52,892,654	13.3%	\$391,218,023	19.1%	\$22.14	2.2%
DUTY FREE							
	CONCOURSE A	\$259,933	35.0%	\$1,567,338	21.9%	\$0.27	13.2%
	CONCOURSE B	\$117,533	4.2%	\$872,735	17.1%	\$0.08	6.9%
TOTAL - DUTY FREE		\$377,466	23.6%	\$2,440,073	20.1%	\$0.35	7.3%
FOOD AND BEVERAGE							
	CONCOURSE A	\$8,592,509	31.6%	\$59,709,865	40.8%	\$8.79	13.5%
	CONCOURSE B	\$14,875,021	15.7%	\$111,060,691	18.7%	\$10.54	7.7%
	CONCOURSE C	\$11,657,227	19.6%	\$83,520,136	21.5%	\$10.11	9.4%
	TERMINAL	\$730,278	-16.0%	\$6,724,280	7.7%		
	AIRPORTWIDE	\$215,402	1341.7%	\$801,262	596.4%		
TOTAL - FOOD AND BEVERAGE		\$36,070,437	20.2%	\$261,816,235	24.0%	\$29.44	8.0%
PASSENGER SERVICES							
	CONCOURSE A	\$388,273	18.7%	\$2,861,098	30.9%	\$0.40	-0.5%
	CONCOURSE B	\$460,353	-5.2%	\$4,688,241	28.5%	\$0.33	-14.5%
	CONCOURSE C	\$173,150	587.9%	\$1,208,560	551.6%	\$0.15	502.8%
	TERMINAL	\$171,645	15.0%	\$1,090,706	18.5%		
TOTAL - PASSENGER SERVICES		\$1,193,421	20.9%	\$9,848,604	41.9%	\$0.87	8.3%
RETAIL							
	CONCOURSE A	\$2,851,638	-14.2%	\$20,840,089	-8.5%	\$2.92	-29.9%
	CONCOURSE B	\$5,446,265	4.7%	\$42,580,024	12.7%	\$3.86	-2.3%
	CONCOURSE C	\$3,789,774	9.1%	\$28,091,804	15.4%	\$3.29	0.4%
	TERMINAL	\$266,743	-40.2%	\$2,076,517	-16.7%		
TOTAL - RETAIL		\$12,354,421	-0.7%	\$93,588,434	7.1%	\$10.06	-12.0%
AIRPORTWIDE SERVICES							
	TERMINAL	\$269,245	4.5%	\$1,835,686	-2.8%		
	AIRPORTWIDE	\$2,627,665	-1.7%	\$21,688,990	13.8%		
TOTAL - AIRPORTWIDE SERVICES		\$2,896,910	-1.1%	\$23,524,676	12.3%		

* An N/A identifies concessions with no sales information for previous year current period. In addition large variances in YOY or YTD % may be attributed to a concession's partial year opening, closing or remodeling activities

Details

Model Name	Square Feet	Current Month Sales	YOY % Change *	YTD Sales	YOY YTD % Change *
DUTY FREE - CONCOURSE A					
Dufry Shops	2,316	\$259,933	35.0%	\$1,567,338	21.9%
TOTAL DUTY FREE - CONCOURSE A	2,316	\$259,933	35.0%	\$1,567,338	21.9%
DUTY FREE - CONCOURSE B					
Dufry Shops	2,328	\$117,533	4.2%	\$872,735	17.1%
TOTAL DUTY FREE - CONCOURSE B	2,328	\$117,533	4.2%	\$872,735	17.1%
TOTAL DUTY FREE	4,644	\$377,466	23.6%	\$2,440,073	20.1%

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Model Name	Square Feet	Current Month Sales	YOY % Change *	YTD Sales	YOY YTD % Change *
FOOD AND BEVERAGE - CONCOURSE A					
Ben & Jerry's / Caribou Coffee	1,232	\$368,110	-2.4%	\$2,693,547	6.4%
Dazbog	464	\$128,578		\$157,507	
Denver Central Market	4,090	\$632,797	-24.5%	\$3,446,258	-36.5%
Denver Chop House & Brewery	4,026	\$841,475	10.3%	\$6,227,380	7.1%
Dunkin' Donuts	317	\$162,403	-30.0%	\$1,199,006	-23.6%
Einstein Bros Bagels	406	\$391,801		\$2,854,059	
Freshens	338	\$194,577	-43.9%	\$1,636,358	-31.4%
Grab & Go Marketplace	490	\$146,285		\$620,559	
KFC / Pizza Hut	638	\$261,844	70.1%	\$1,896,647	67.1%
Love from DEN Market	490	\$329,663		\$1,561,583	
McDonald's	1,142	\$1,030,311	11.8%	\$6,936,675	6.0%
Mercantile	3,995	\$1,361,386	191.5%	\$9,216,199	1873.2%
Mesa Verde Lounge	4,706	\$643,663	8.1%	\$4,868,273	25.1%
Novo Coffee	406	\$265,388		\$1,894,903	
Panda Express	702	\$627,814	34.2%	\$4,649,428	29.6%
Pizza Hut Godega	125	\$60,551	-8.9%	\$480,329	111.7%
Quizno's	4,092	\$864,775	17.4%	\$7,302,077	42.9%
Sky Snax	4,681	\$210,762		\$1,650,144	
Vino Volo Wine Bar	923	\$70,327	-43.4%	\$418,933	-48.5%
TOTAL FOOD AND BEVERAGE - CONCOURSE A	33,263	\$8,592,509	41.1%	\$59,709,865	51.2%
FOOD AND BEVERAGE - CONCOURSE B					
Aviator's Club BBQ	4,398	\$430,674	4.4%	\$3,614,715	5.4%
Cantina Grill	3,204	\$561,120	3.8%	\$4,576,762	4.1%
Caribou Coffee	770	\$256,598	8.2%	\$1,974,534	14.6%
Chick-Fil-A	1,137	\$789,537	31.6%	\$5,458,304	29.6%

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City Pho	2,603	\$325,965	-4.9%	\$2,524,121	21.7%
City Wok	591	\$96,176	23.0%	\$709,783	134.2%
Cru Wine Bar	935	\$225,918	6.3%	\$1,804,389	7.5%
Elway's	4,026	\$1,379,327	8.2%	\$10,261,979	10.2%
Etai's Café	1,488	\$578,217	4.7%	\$4,490,031	7.9%
Garbanzo	609	\$441,477	62.7%	\$3,111,842	82.4%
Half Moon Empanadas	405	\$396,189		\$1,395,757	
Heidi's Brooklyn Deli	958	\$129,893	-35.7%	\$451,358	-67.8%
Hotch Potch	623	\$113,288	-4.0%	\$858,708	627.7%
Jamba Juice	770	\$250,897	12.6%	\$2,015,256	31.7%
Kabod Coffee	224	\$29,437	-55.1%	\$104,699	-76.3%
Lounge 5280	1,540	\$148,998	-3.6%	\$1,173,346	23.7%
McDonald's	1,552	\$797,532	-4.3%	\$6,763,539	12.5%
Mod Market	906	\$421,976	-2.1%	\$3,366,538	-5.2%
New Belgium Brewing	3,948	\$957,791	-4.3%	\$7,592,876	3.4%
New Belgium Hub	3,001	\$314,710	-29.1%	\$2,651,148	-12.2%
Pizza Hut Express/Haagen Daz	1,000	\$389,312	-5.2%	\$2,914,582	2.4%
Pour La France	6,420	\$688,035	3.2%	\$5,780,324	10.7%
Qdoba	2,325	\$414,229	11.9%	\$3,087,278	17.2%
Que Bueno! Mexican Grille	1,491	\$507,849	14.9%	\$3,891,974	19.2%
Rocky Mt. Chocolate Factory	817	\$202,078	0.2%	\$1,494,161	4.5%
Sara Lee Sandwich Shoppe	1,455	\$310,855	45.1%	\$2,328,277	35.4%
Shake Shack	2,586	\$781,388	15.2%	\$6,178,287	51.3%
Sky Market	1,643	\$344,864		\$2,804,738	
SMASH Burgers & Bar	3,749	\$652,791	8.0%	\$4,801,599	5.8%
Snooze	2,984	\$557,088	36.4%	\$4,057,973	37.7%
Starbucks	1,208	\$542,315	41.6%	\$3,414,065	18.3%

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Model Name	Square Feet	Current Month Sales	YOY % Change *	YTD Sales	YOY YTD % Change *
Steve's Snappin' Dogs	1,446	\$328,261	9.5%	\$2,663,016	15.0%
Sunset Loop Temp	5,273	\$255,566		\$703,363	
Wolfgang Puck	2,450	\$254,671	38.8%	\$2,041,367	58.3%
TOTAL FOOD AND BEVERAGE - CONCOURSE B	68,533	\$14,875,021	15.7%	\$111,060,691	20.0%

FOOD AND BEVERAGE - CONCOURSE C

Auntie Anne's	256	\$101,012	2.8%	\$826,277	13.2%
Big Bowl/Magic Pan	1,590	\$326,282	-6.2%	\$2,397,756	-14.0%
Caribou Coffee	603	\$189,671	-2.7%	\$1,324,091	-14.3%
Coffee Bean & Tea Leaf	582	\$113,201	73.0%	\$810,420	21.4%
Coors Silver Bullet	2,931	\$566,553	-20.4%	\$4,466,657	-16.5%
Dazbog Coffee	639	\$327,211	25.9%	\$2,365,568	53.3%
DEN Neighborhood Market	490	\$283,783		\$1,780,032	
Grab-and-Go Kiosk	249	\$416,147		\$1,060,209	
Grab-N-Go Marketplace		N/A		\$7,623	
Great Divide Brewhouse	3,162	\$603,346	-15.4%	\$4,597,047	-20.4%
Jamba Juice	639	\$188,710	1.9%	\$1,402,004	2.4%
Little Man Ice Cream	165	\$64,401	-14.7%	\$471,158	-15.5%
McDonald's	924	\$1,095,724	8.7%	\$8,232,567	23.8%
Mod Market	1,666	\$349,647	-6.0%	\$2,557,315	-15.2%
Root Down	3,979	\$1,390,430	3.3%	\$10,275,181	8.1%
SMASH Burgers & Bar	2,327	\$904,252	10.2%	\$6,968,921	55.5%
Smokin Bear Lodge Smoking Lounge	5,833	\$1,685,575	43.8%	\$12,472,028	21.6%
Starbucks	762	\$547,464	67.3%	\$3,535,157	58.5%
Superfruit Republic Juice	404	\$320,122		\$1,826,129	
Tamales by La Casita	1,354	\$506,054	17.8%	\$3,717,837	20.7%
Tapas Sky Bar	1,100	\$189,835	-23.8%	\$1,445,334	-21.7%

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Temporary Grab & Go	474	\$140,230	-16.1%	\$1,237,491	299.6%
Villa Pizza	711	\$395,577	-4.7%	\$2,972,682	5.6%
Vino Volo Wine Bar	624	\$186,116	11.4%	\$1,367,156	59.4%
Woody Creek Bakery	1,586	\$765,884	22.9%	\$5,403,496	59.5%
TOTAL FOOD AND BEVERAGE - CONCOURSE C	33,050	\$11,657,227	19.6%	\$83,520,136	21.5%
FOOD AND BEVERAGE - TERMINAL					
Boulder Beer Tap House	1,776	\$203,644	23.6%	\$1,672,555	75.8%
Cantina Grill	1,612	\$58,801	-7.0%	\$551,170	58.7%
Caribou Coffee	840	\$120,201	21.2%	\$914,813	36.3%
Kabod Coffee	845	\$133,525	2.2%	\$1,046,282	13.5%
Subway	1,814	\$214,108	14.1%	\$1,573,170	19.8%
Tom's Urban Kitchen		N/A	-100.0%	\$966,291	-51.7%
TOTAL FOOD AND BEVERAGE - TERMINAL	6,887	\$730,278	-16.0%	\$6,724,280	8.3%
FOOD AND BEVERAGE - AIRPORTWIDE					
Roasting Plant	1,321	\$32,594	118.1%	\$208,394	81.1%
Tom's Urban Kitchen	9,601	\$182,808		\$592,868	
TOTAL FOOD AND BEVERAGE - AIRPORTWIDE	10,922	\$215,402	1341.7%	\$801,262	596.4%
TOTAL FOOD AND BEVERAGE	152,655	\$36,070,437	21.9%	\$261,816,235	26.4%

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PASSENGER SERVICES - CONCOURSE A					
Executive Shine	60	\$2,525	-5.3%	\$22,820	-5.4%
Worldwide Insurance Services	100	\$385,748	18.9%	\$2,838,278	39.0%
TOTAL PASSENGER SERVICES - CONCOURSE A	160	\$388,273	18.7%	\$2,861,098	38.5%
PASSENGER SERVICES - CONCOURSE B					
A Massage	900	\$70,773	64.1%	\$500,719	48.7%
Executive Shine	220	\$11,570	-9.0%	\$102,865	-5.1%
Worldwide Insurance Services	277	\$378,009	-12.0%	\$4,084,657	27.5%
TOTAL PASSENGER SERVICES - CONCOURSE B	1,397	\$460,353	-5.2%	\$4,688,241	28.5%
PASSENGER SERVICES - CONCOURSE C					
Centurion Lounge	15,779	\$170,540	643.1%	\$1,187,840	629.2%
Executive Shine	30	\$2,610	17.6%	\$20,720	-8.3%
TOTAL PASSENGER SERVICES - CONCOURSE C	15,809	\$173,150	587.9%	\$1,208,560	551.6%
PASSENGER SERVICES - TERMINAL					
Public Service Credit Union-Branch	518	\$33,729	52.7%	\$264,358	102.7%
Worldwide Insurance Services	404	\$137,916	8.5%	\$826,348	5.6%
TOTAL PASSENGER SERVICES - TERMINAL	922	\$171,645	15.0%	\$1,090,706	19.5%
TOTAL PASSENGER SERVICES	18,289	\$1,193,421	20.9%	\$9,848,604	44.6%

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Model Name	Square Feet	Current Month Sales	YOY % Change *	YTD Sales	YOY YTD % Change *
RETAIL - CONCOURSE A					
Flight Stop	1,917	\$730,322	-1.9%	\$6,050,102	8.4%
Greetings From Colorado	946	\$267,724	-30.1%	\$1,824,367	-26.9%
High Lands Mercantile	1,135	\$300,195		\$2,043,660	
Hudson News	955	\$499,427	-28.7%	\$3,078,576	-31.4%
Peak News & Gifts	1,058	\$363,806	-34.2%	\$2,557,085	-32.1%
Provenzano Resources, Inc.	700	\$356,164	-27.6%	\$2,521,494	-29.1%
Spirit of the Red Horse	1,342	\$93,208	21.0%	\$511,822	-10.4%
Sunglass Hut	955	\$94,713	-15.6%	\$701,623	-6.8%
Tattered Cover Bookstore	1,209	\$146,078	-19.2%	\$1,062,253	-7.7%
WH Smith		N/A		\$489,108	
TOTAL RETAIL - CONCOURSE A	10,217	\$2,851,638	-12.1%	\$20,840,089	-6.8%
RETAIL - CONCOURSE B					
Connections Newsstand	342	\$70,481	-42.6%	\$372,149	-52.6%
Earth Spirit	644	\$52,097	-3.6%	\$374,024	-4.7%
Express Market	1,276	\$551,878	-7.9%	\$4,433,645	-1.4%
Hudson News	1,827	\$1,082,626	-2.8%	\$8,381,906	10.9%
InMotion Entertainment	383	\$245,058	-4.6%	\$2,026,365	0.9%
Johnston & Murphy	822	\$104,013	-28.0%	\$1,332,450	21.0%
Kazoo Toys	1,631	\$90,309	2.6%	\$637,896	-0.1%
Larimer Street Market	1,270	\$348,856	15.8%	\$2,590,486	0.5%
MAC	796	\$94,498	-2.0%	\$690,342	28.4%
Misura, Crislu, Tumi	2,724	\$141,630	10.8%	\$1,180,554	13.8%
Mosaic Gallery	1,360	\$200,278	121.8%	\$1,130,823	73.2%
Peak News & Gifts	1,280	\$317,775	-14.7%	\$2,558,117	-9.6%
Provenzano Resources, Inc.	4,023	\$1,290,069	36.5%	\$10,119,896	56.8%

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Sky Market	1,271	\$595,049	-4.1%	\$4,756,193	1.9%
Sunglass Hut	898	\$101,133	21.7%	\$737,739	10.5%
Tattered Cover Bookstore	1,011	\$160,515	-13.8%	\$1,257,440	-8.2%
TOTAL RETAIL - CONCOURSE B	21,556	\$5,446,265	4.7%	\$42,580,024	12.7%

RETAIL - CONCOURSE C					
Arts District Market	680	\$267,222	0.4%	\$1,782,654	-21.4%
Black Canyon		N/A		\$0	
CNBC	385	\$130,863	-36.5%	\$968,476	-39.4%
Esavvy	536	\$71,400	-23.1%	\$562,740	-22.8%
Hudson News	649	\$608,416	-9.3%	\$4,602,500	29.2%
Kiehl's/Urban Decay	1,391	\$52,390	95.0%	\$360,098	45.6%
Longs Peak		N/A		\$0	
No Boundaries	385	\$39,962	-13.4%	\$305,714	-28.1%
Out West	1,054	\$266,789	-14.5%	\$1,796,754	-5.3%
Peak News & Gifts	981	\$334,277	-30.0%	\$2,432,558	-27.9%
Provenzano Resources, Inc.	3,272	\$737,231	30.6%	\$5,340,538	26.3%
Say Si Bon	1,885	\$296,037	-15.2%	\$2,327,009	-17.2%
Sky Market	837	\$574,449		\$4,447,448	
Sunglass Hut	1,015	\$158,111	-12.5%	\$1,225,294	3.1%
Tattered Cover Bookstore	919	\$146,639	-15.6%	\$1,114,215	-7.1%
The Body Shop	1,193	\$105,988	-0.9%	\$825,806	1.2%
TOTAL RETAIL - CONCOURSE C	15,181	\$3,789,774	9.1%	\$28,091,804	15.4%

RETAIL - TERMINAL					
Hudson News	906	\$178,101	42.3%	\$1,445,805	63.9%

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Provenzano Resources, Inc.	94	\$88,642	-59.0%	\$630,712	-25.5%
TOTAL RETAIL - TERMINAL	1,000	\$266,743	-21.9%	\$2,076,517	20.1%
RETAIL - AIRPORTWIDE					
Provenzano Resources, Inc.		N/A		\$0	
TOTAL RETAIL - AIRPORTWIDE				\$0	
TOTAL RETAIL	47,954	\$12,354,421	0.8%	\$93,588,434	8.6%

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AIRPORTWIDE SERVICES - TERMINAL					
CheckPoint Mailers	25	\$8,344	-5.1%	\$66,553	6.2%
Compass Group USA Inc. dba Canteen Vending Servic		\$94,377	-4.2%	\$673,785	-10.4%
Public Service Credit Union-ATMs	1	\$38,228	-6.0%	\$287,879	-10.1%
Smarte Carte, Inc.		\$128,297	16.9%	\$807,470	7.1%
TOTAL AIRPORTWIDE SERVICES - TERMINAL	26	\$269,245	4.5%	\$1,835,686	-2.8%
AIRPORTWIDE SERVICES - AIRPORTWIDE					
Canteen Vending Services		\$182,992	30.8%	\$1,186,253	24.5%
Clear Channel Ads	1	\$1,261,967	-10.3%	\$10,961,264	13.5%
Conoco - Retail	210,772	\$1,027,946	6.4%	\$7,612,897	15.8%
OUTFRONT Media LLC		N/A		\$564,673	-5.4%
Paradise 4 Paws	35,000	\$154,760	-3.5%	\$1,363,904	6.1%
TOTAL AIRPORTWIDE SERVICES - AIRPORTWIDE	245,773	\$2,627,665	-1.7%	\$21,688,990	13.8%
TOTAL AIRPORTWIDE SERVICES	245,799	\$2,896,910	-1.1%	\$23,524,676	12.3%
GRAND TOTAL	469,341	\$52,892,654	14.8%	\$391,218,023	21.1%

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