



Summary



Denver International Airport

Gross Revenue Earned by Concessionaire

May 2023

Unaudited  
Finance Accounts Receivable

## Details

Major Category And Concourse		Monthly Sales \$	YOY Sales % Change	YTD Sales \$	YOY YTD % Change	Monthly Sales per Enplanement	Sales Per Enplanement % Change
<b>GRAND TOTAL</b>		<b>\$50,091,089</b>	<b>15.3%</b>	<b>\$228,497,118</b>	<b>20.8%</b>	<b>\$22.47</b>	<b>3.4%</b>
<b>DUTY FREE</b>							
	CONCOURSE A	\$188,316	12.6%	\$895,382	18.7%	\$0.21	-14.3%
	CONCOURSE B	\$130,476	25.1%	\$527,484	33.6%	\$0.10	41.0%
<b>TOTAL - DUTY FREE</b>		<b>\$318,792</b>	<b>17.4%</b>	<b>\$1,422,866</b>	<b>23.8%</b>	<b>\$0.31</b>	<b>-2.2%</b>
<b>FOOD AND BEVERAGE</b>							
	CONCOURSE A	\$7,416,614	36.4%	\$34,035,669	43.2%	\$8.23	7.1%
	CONCOURSE B	\$14,136,125	14.3%	\$65,372,202	19.5%	\$10.65	10.3%
	CONCOURSE C	\$10,654,884	18.6%	\$48,424,587	20.7%	\$9.80	3.5%
	TERMINAL	\$860,035	15.3%	\$4,397,575	21.9%		
	AIRPORTWIDE	\$28,786	70.7%	\$120,681	82.5%		
<b>TOTAL - FOOD AND BEVERAGE</b>		<b>\$33,096,444</b>	<b>20.1%</b>	<b>\$152,350,715</b>	<b>24.6%</b>	<b>\$28.68</b>	<b>9.4%</b>
<b>PASSENGER SERVICES</b>							
	CONCOURSE A	\$506,891	47.8%	\$1,535,708	44.4%	\$0.56	63.5%
	CONCOURSE B	\$761,924	33.6%	\$2,797,260	39.4%	\$0.57	62.0%
	CONCOURSE C	\$154,240	793.1%	\$679,775	544.4%	\$0.14	469.9%
	TERMINAL	\$145,174	-23.7%	\$563,607	28.9%		
<b>TOTAL - PASSENGER SERVICES</b>		<b>\$1,568,229</b>	<b>40.0%</b>	<b>\$5,576,351</b>	<b>54.3%</b>	<b>\$1.28</b>	<b>36.0%</b>
<b>RETAIL</b>							
	CONCOURSE A	\$2,457,225	-20.4%	\$12,230,002	-5.0%	\$2.73	-34.5%
	CONCOURSE B	\$5,562,078	6.2%	\$25,372,201	17.2%	\$4.19	9.6%
	CONCOURSE C	\$3,615,693	8.7%	\$16,179,459	16.0%	\$3.33	1.0%
	TERMINAL	\$264,299	-3.0%	\$1,182,625	-8.0%		
<b>TOTAL - RETAIL</b>		<b>\$11,899,296</b>	<b>-0.2%</b>	<b>\$54,964,287</b>	<b>10.5%</b>	<b>\$10.24</b>	<b>-12.6%</b>
<b>AIRPORTWIDE SERVICES</b>							
	TERMINAL	\$200,168	-3.2%	\$1,087,273	-3.9%		
	AIRPORTWIDE	\$3,008,160	27.0%	\$13,095,627	16.3%		
<b>TOTAL - AIRPORTWIDE SERVICES</b>		<b>\$3,208,328</b>	<b>24.6%</b>	<b>\$14,182,900</b>	<b>14.5%</b>		

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## Details

Model Name	Square Feet	Current Month Sales	YOY % Change *	YTD Sales	YOY YTD % Change *
<b>DUTY FREE - CONCOURSE A</b>					
Dufry Shops	2,316	\$188,316	12.6%	\$895,382	18.7%
<b>TOTAL DUTY FREE - CONCOURSE A</b>	<b>2,316</b>	<b>\$188,316</b>	<b>12.6%</b>	<b>\$895,382</b>	<b>18.7%</b>
<b>DUTY FREE - CONCOURSE B</b>					
Dufry Shops	2,328	\$130,476	25.1%	\$527,484	33.6%
<b>TOTAL DUTY FREE - CONCOURSE B</b>	<b>2,328</b>	<b>\$130,476</b>	<b>25.1%</b>	<b>\$527,484</b>	<b>33.6%</b>
<b>TOTAL DUTY FREE</b>	<b>4,644</b>	<b>\$318,792</b>	<b>17.4%</b>	<b>\$1,422,866</b>	<b>23.8%</b>

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Model Name	Square Feet	Current Month Sales	YOY % Change *	YTD Sales	YOY YTD % Change *
<b>FOOD AND BEVERAGE - CONCOURSE A</b>					
Ben & Jerry's / Caribou Coffee	1,232	\$343,094	7.2%	\$1,581,250	15.2%
Denver Central Market	4,090	\$452,504	-37.1%	\$1,825,754	-38.3%
Denver Chop House & Brewery	4,026	\$772,002	4.2%	\$3,718,723	9.6%
Dunkin' Donuts	317	\$163,785	-18.7%	\$709,306	-19.4%
Einstein Bros Bagels	406	\$358,307		\$1,669,251	
Freshens	338	\$207,139	-33.8%	\$981,827	-25.2%
Grab & Go Marketplace	490	\$119,930		\$140,737	
KFC / Pizza Hut	638	\$262,691	98.3%	\$1,109,728	63.1%
Love from DEN Market	490	\$301,062		\$617,072	
McDonald's	1,142	\$534,005	-30.5%	\$3,756,522	-0.9%
Mercantile	3,995	\$1,212,418		\$5,313,548	
Mesa Verde Lounge	4,706	\$610,821	9.0%	\$2,847,891	34.4%
Novo Coffee	406	\$229,821		\$1,067,379	
Panda Express	702	\$601,946	28.9%	\$2,769,808	25.6%
Pizza Hut Godega	125	\$58,712	37.3%	\$278,871	393.7%
Quizno's	4,092	\$926,615	28.7%	\$4,451,076	51.7%
Sky Snax	4,681	\$208,780		\$979,354	
Vino Volo Wine Bar	923	\$52,984	-56.7%	\$217,572	-51.3%
<b>TOTAL FOOD AND BEVERAGE - CONCOURSE A</b>	<b>32,799</b>	<b>\$7,416,614</b>	<b>45.2%</b>	<b>\$34,035,669</b>	<b>53.7%</b>
<b>FOOD AND BEVERAGE - CONCOURSE B</b>					
Aviator's Club BBQ	4,398	\$461,852	-4.9%	\$2,212,565	3.6%
Cantina Grill	3,204	\$588,712	-5.7%	\$2,774,174	2.9%
Caribou Coffee	770	\$252,442	15.8%	\$1,199,999	18.8%
Chick-Fil-A	1,137	\$649,506	29.5%	\$3,110,718	25.4%
City Pho	2,603	\$315,797	3.6%	\$1,532,162	39.6%

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## Details

Model Name	Square Feet	Current Month Sales	YOY % Change *	YTD Sales	YOY YTD % Change *
City Wok	591	\$87,854	458.6%	\$411,492	691.6%
Cru Wine Bar	935	\$240,308	3.4%	\$1,099,302	6.2%
Elway's	4,026	\$1,292,679	7.1%	\$6,149,689	11.8%
Etai's Café	1,488	\$598,069	8.0%	\$2,752,295	8.5%
Garbanzo	609	\$410,976	82.3%	\$1,801,072	99.5%
Half Moon Empanadas	405	\$120,947		\$120,947	
Heidi's Brooklyn Deli	958	\$70,965	-65.6%	\$104,087	-86.8%
Hotch Potch	623	\$108,937		\$513,483	
Jamba Juice	770	\$270,833	44.0%	\$1,167,366	44.2%
Kabod Coffee	224	\$16,614	-71.5%	\$23,148	-90.4%
Lounge 5280	1,540	\$155,523	55.4%	\$704,668	45.0%
McDonald's	1,552	\$921,850	18.4%	\$4,076,673	17.9%
Mod Market	906	\$434,943	-11.9%	\$2,060,101	-6.6%
New Belgium Brewing	3,948	\$996,832	5.1%	\$4,635,442	7.8%
New Belgium Hub	3,001	\$310,007	-22.7%	\$1,707,817	-2.9%
Pizza Hut Express/Haagen Daz	1,000	\$370,794	1.1%	\$1,726,136	5.7%
Pour La France	6,420	\$757,171	10.5%	\$3,522,267	10.5%
Qdoba	2,325	\$391,102	18.2%	\$1,831,304	20.0%
Que Bueno! Mexican Grille	1,491	\$510,976	16.1%	\$2,347,918	20.1%
Rocky Mt. Chocolate Factory	817	\$197,364	-2.5%	\$895,102	8.1%
Sara Lee Sandwich Shoppe	1,455	\$303,792	26.6%	\$1,388,012	33.6%
Shake Shack	2,586	\$777,409	64.6%	\$3,737,138	81.8%
Sky Market	1,643	\$361,369		\$1,743,179	
SMASH Burgers & Bar	3,749	\$600,610	-2.7%	\$2,965,343	7.9%
Snooze	2,984	\$511,047	39.9%	\$2,395,169	41.1%
Starbucks	1,208	\$442,951	4.4%	\$1,817,010	6.2%
Steve's Snappin' Dogs	1,446	\$356,146	6.2%	\$1,607,819	11.8%

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Model Name	Square Feet	Current Month Sales	YOY % Change *	YTD Sales	YOY YTD % Change *
Wolfgang Puck	2,450	\$249,749	31.5%	\$1,238,603	77.1%
<b>TOTAL FOOD AND BEVERAGE - CONCOURSE B</b>	<b>63,260</b>	<b>\$14,136,125</b>	<b>15.7%</b>	<b>\$65,372,202</b>	<b>21.0%</b>

### FOOD AND BEVERAGE - CONCOURSE C

Auntie Anne's	256	\$91,659	-4.5%	\$519,480	11.0%
Big Bowl/Magic Pan	1,590	\$289,557	-34.5%	\$1,430,378	-16.4%
Caribou Coffee	603	\$165,682	-23.2%	\$754,874	-20.5%
Coffee Bean & Tea Leaf	582	\$107,292	52.2%	\$454,142	-6.4%
Coors Silver Bullet	2,931	\$602,810	-15.9%	\$2,732,427	-18.1%
Dazbog Coffee	639	\$302,681	78.2%	\$1,423,569	85.3%
DEN Neighborhood Market	490	\$256,663		\$926,743	
Grab-N-Go Marketplace		N/A		\$7,623	
Great Divide Brewhouse	3,162	\$543,910	-35.4%	\$2,701,262	-26.2%
Jamba Juice	639	\$179,412	1.3%	\$787,713	3.2%
Little Man Ice Cream	165	\$65,152	-20.3%	\$253,020	-23.1%
McDonald's	924	\$1,048,911	44.7%	\$4,788,116	31.5%
Mod Market	1,666	\$343,523	-22.5%	\$1,494,449	-21.8%
Root Down	3,979	\$1,323,016	7.1%	\$6,144,007	11.3%
SMASH Burgers & Bar	2,327	\$882,889	68.7%	\$4,235,405	78.2%
Smokin Bear Lodge Smoking Lounge	4,826	\$1,605,811	11.5%	\$7,384,608	16.4%
Starbucks	762	\$470,639	41.5%	\$1,901,766	46.0%
Superfruit Republic Juice	404	\$254,797		\$904,943	
Tamales by La Casita	1,354	\$470,525	19.7%	\$2,187,139	21.2%
Tapas Sky Bar	1,100	\$196,601	-25.9%	\$881,728	-24.6%
Temporary Grab & Go	474	\$153,101		\$833,810	
Villa Pizza	711	\$368,654	-0.9%	\$1,760,183	11.3%
Vino Volo Wine Bar	624	\$191,576	99.9%	\$817,889	87.2%

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Model Name	Square Feet	Current Month Sales	YOY % Change *	YTD Sales	YOY YTD % Change *
Woody Creek Bakery	1,586	\$740,023	113.2%	\$3,099,314	99.1%
<b>TOTAL FOOD AND BEVERAGE - CONCOURSE C</b>	<b>31,794</b>	<b>\$10,654,884</b>	<b>18.6%</b>	<b>\$48,424,587</b>	<b>20.7%</b>
<b>FOOD AND BEVERAGE - TERMINAL</b>					
Boulder Beer Tap House	1,776	\$183,188	103.5%	\$1,039,409	100.3%
Cantina Grill	1,612	\$64,503	89.6%	\$348,294	118.8%
Caribou Coffee	795	\$113,809	37.3%	\$532,758	38.0%
Kabod Coffee	845	\$121,712	11.0%	\$615,437	13.9%
Subway	1,814	\$201,362	14.9%	\$895,385	24.1%
Tom's Urban Kitchen	9,601	\$175,461	-29.2%	\$966,291	-22.3%
<b>TOTAL FOOD AND BEVERAGE - TERMINAL</b>	<b>16,444</b>	<b>\$860,035</b>	<b>16.3%</b>	<b>\$4,397,575</b>	<b>23.2%</b>
<b>FOOD AND BEVERAGE - AIRPORTWIDE</b>					
Roasting Plant	1,321	\$28,786	70.7%	\$120,681	82.5%
<b>TOTAL FOOD AND BEVERAGE - AIRPORTWIDE</b>	<b>1,321</b>	<b>\$28,786</b>	<b>70.7%</b>	<b>\$120,681</b>	<b>82.5%</b>
<b>TOTAL FOOD AND BEVERAGE</b>	<b>145,618</b>	<b>\$33,096,444</b>	<b>22.3%</b>	<b>\$152,350,715</b>	<b>27.0%</b>

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Model Name	Square Feet	Current Month Sales	YOY % Change *	YTD Sales	YOY YTD % Change *
<b>PASSENGER SERVICES - CONCOURSE A</b>					
Executive Shine	60	\$3,135	-14.1%	\$15,210	-6.9%
Worldwide Insurance Services	100	\$503,756	48.4%	\$1,520,498	64.1%
<b>TOTAL PASSENGER SERVICES - CONCOURSE A</b>	<b>160</b>	<b>\$506,891</b>	<b>47.8%</b>	<b>\$1,535,708</b>	<b>62.9%</b>
<b>PASSENGER SERVICES - CONCOURSE B</b>					
A Massage	900	\$73,138	69.0%	\$276,266	19.4%
Executive Shine	220	\$13,350	-13.3%	\$70,260	-4.5%
Worldwide Insurance Services	277	\$675,436	32.1%	\$2,450,734	44.0%
<b>TOTAL PASSENGER SERVICES - CONCOURSE B</b>	<b>1,397</b>	<b>\$761,924</b>	<b>33.6%</b>	<b>\$2,797,260</b>	<b>39.4%</b>
<b>PASSENGER SERVICES - CONCOURSE C</b>					
Centurion Lounge	15,779	\$151,660	964.3%	\$666,310	647.8%
Executive Shine	30	\$2,580	-14.6%	\$13,465	-17.9%
<b>TOTAL PASSENGER SERVICES - CONCOURSE C</b>	<b>15,809</b>	<b>\$154,240</b>	<b>793.1%</b>	<b>\$679,775</b>	<b>544.4%</b>
<b>PASSENGER SERVICES - TERMINAL</b>					
Public Service Credit Union-Branch	518	\$35,519	199.4%	\$156,824	124.7%
Worldwide Insurance Services	404	\$109,655	-38.5%	\$406,784	13.0%
<b>TOTAL PASSENGER SERVICES - TERMINAL</b>	<b>922</b>	<b>\$145,174</b>	<b>-23.7%</b>	<b>\$563,607</b>	<b>31.2%</b>
<b>TOTAL PASSENGER SERVICES</b>	<b>18,289</b>	<b>\$1,568,229</b>	<b>40.0%</b>	<b>\$5,576,351</b>	<b>60.0%</b>

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Model Name	Square Feet	Current Month Sales	YOY % Change *	YTD Sales	YOY YTD % Change *
<b>RETAIL - CONCOURSE A</b>					
Flight Stop	1,917	\$624,732	-10.5%	\$3,694,157	15.6%
Greetings From Colorado	946	\$224,565	-34.9%	\$1,022,357	-27.0%
High Lands Mercantile	1,135	\$247,963		\$1,139,211	
Hudson News	955	\$423,275	-34.6%	\$1,624,452	-32.4%
Peak News & Gifts	1,058	\$338,067	-34.8%	\$1,438,713	-31.7%
Provenzano Resources, Inc.	358	\$305,845	-38.1%	\$1,506,149	-31.7%
Spirit of the Red Horse	1,342	\$61,480	-27.4%	\$288,265	-14.8%
Sunglass Hut	955	\$101,934	0.0%	\$413,331	-2.4%
Tattered Cover Bookstore	1,209	\$129,364	-16.9%	\$614,260	-0.5%
WH Smith		N/A		\$489,108	
<b>TOTAL RETAIL - CONCOURSE A</b>	<b>9,875</b>	<b>\$2,457,225</b>	<b>-19.3%</b>	<b>\$12,230,002</b>	<b>-3.6%</b>
<b>RETAIL - CONCOURSE B</b>					
Connections Newsstand	342	\$51,014	-52.3%	\$203,258	-50.9%
Earth Spirit	644	\$57,697	-2.2%	\$225,360	4.9%
Express Market	1,276	\$562,826	-8.4%	\$2,693,335	1.8%
Hudson News	1,827	\$1,106,800	5.9%	\$4,871,207	14.7%
InMotion Entertainment	383	\$255,336	-11.5%	\$1,220,725	2.1%
Johnston & Murphy	822	\$196,768	20.2%	\$879,096	34.0%
Kazoo Toys	1,631	\$73,455	-14.0%	\$363,274	0.8%
Larimer Street Market	1,270	\$298,499	-10.3%	\$1,516,098	2.9%
MAC	796	\$78,883	47.5%	\$428,089	59.9%
Misura, Crislu, Tumi	2,724	\$133,274	-13.2%	\$767,482	32.0%
Mosaic Gallery	1,360	\$172,284	60.3%	\$529,273	32.8%
Peak News & Gifts	1,280	\$329,297	-17.1%	\$1,538,418	-6.7%
Provenzano Resources, Inc.	3,869	\$1,368,795	51.0%	\$6,075,132	65.8%

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Sky Market	1,271	\$606,087	-5.0%	\$2,886,035	6.0%
Sunglass Hut	898	\$95,943	0.0%	\$419,115	7.1%
Tattered Cover Bookstore	1,011	\$175,120	-6.9%	\$756,302	-1.9%
<b>TOTAL RETAIL - CONCOURSE B</b>	<b>21,402</b>	<b>\$5,562,078</b>	<b>6.2%</b>	<b>\$25,372,201</b>	<b>17.2%</b>

RETAIL - CONCOURSE C					
Arts District Market	680	\$197,552	-43.5%	\$956,905	-28.2%
Black Canyon		N/A		\$0	
CNBC	385	\$127,128	-44.7%	\$561,857	-43.4%
Esavvy	536	\$74,271	-24.4%	\$335,112	-23.2%
Hudson News	649	\$609,277	54.4%	\$2,633,378	54.0%
Kiehl's/Urban Decay	1,391	\$46,465	26.8%	\$202,011	10.7%
Longs Peak		N/A		\$0	
No Boundaries	385	\$30,823	-57.3%	\$189,744	-32.1%
Out West	1,054	\$239,259	-4.1%	\$996,535	2.7%
Peak News & Gifts	981	\$311,336	-30.2%	\$1,385,440	-28.5%
Provenzano Resources, Inc.	2,188	\$689,835	19.0%	\$3,203,482	25.4%
Say Si Bon	1,885	\$278,928	-32.6%	\$1,247,745	-28.5%
Sky Market	837	\$560,682		\$2,594,619	
Sunglass Hut	1,015	\$181,423	0.0%	\$719,783	10.9%
Tattered Cover Bookstore	919	\$154,048	-4.8%	\$657,570	-2.6%
The Body Shop	1,193	\$114,667	0.8%	\$495,279	2.5%
<b>TOTAL RETAIL - CONCOURSE C</b>	<b>14,097</b>	<b>\$3,615,693</b>	<b>8.7%</b>	<b>\$16,179,459</b>	<b>16.0%</b>

RETAIL - TERMINAL					
Hudson News	906	\$175,477	69.3%	\$847,998	63.3%

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Provenzano Resources, Inc.	60	\$88,822	19.3%	\$334,627	-4.9%
<b>TOTAL RETAIL - TERMINAL</b>	<b>966</b>	<b>\$264,299</b>	<b>48.4%</b>	<b>\$1,182,625</b>	<b>35.8%</b>
<b>RETAIL - AIRPORTWIDE</b>					
Provenzano Resources, Inc.		N/A		\$0	
<b>TOTAL RETAIL - AIRPORTWIDE</b>				<b>\$0</b>	
<b>TOTAL RETAIL</b>	<b>46,340</b>	<b>\$11,899,296</b>	<b>1.0%</b>	<b>\$54,964,287</b>	<b>11.8%</b>

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<b>AIRPORTWIDE SERVICES - TERMINAL</b>					
CheckPoint Mailers	25	\$8,804	2.2%	\$39,475	1.9%
Compass Group USA Inc. dba Canteen Vending Servic		\$76,030	-10.1%	\$396,818	-10.4%
Public Service Credit Union-ATMs	1	\$36,292	-12.5%	\$177,811	-7.8%
Smarte Carte, Inc.		\$79,043	9.8%	\$473,168	3.7%
<b>TOTAL AIRPORTWIDE SERVICES - TERMINAL</b>	<b>26</b>	<b>\$200,168</b>	<b>-3.2%</b>	<b>\$1,087,273</b>	<b>-3.9%</b>
<b>AIRPORTWIDE SERVICES - AIRPORTWIDE</b>					
Canteen Vending Services		\$138,688	27.4%	\$685,437	22.9%
Clear Channel Ads	1	\$1,751,099	38.2%	\$6,974,862	15.7%
Conoco - Retail	210,772	\$953,528	13.3%	\$4,415,785	19.3%
OUTFRONT Media LLC		N/A		\$239,446	-8.5%
Paradise 4 Paws	35,000	\$164,845	9.7%	\$780,098	10.3%
<b>TOTAL AIRPORTWIDE SERVICES - AIRPORTWIDE</b>	<b>245,773</b>	<b>\$3,008,160</b>	<b>27.0%</b>	<b>\$13,095,627</b>	<b>16.3%</b>
<b>TOTAL AIRPORTWIDE SERVICES</b>	<b>245,799</b>	<b>\$3,208,328</b>	<b>24.6%</b>	<b>\$14,182,900</b>	<b>14.5%</b>
<b>GRAND TOTAL</b>	<b>460,690</b>	<b>\$50,091,089</b>	<b>17.0%</b>	<b>\$228,497,118</b>	<b>22.8%</b>

\* An N/A identifies concessions with no sales information for previous year current period. In addition large variances in YOY or YTD % may be attributed to a concession's partial year opening, closing or remodeling activities