



Summary



Denver International Airport

Gross Revenue Earned by Concessionaire

June 2024

Unaudited
Finance Accounts Receivable

Details

Major Category And Concourse		Monthly Sales \$	YOY Sales % Change	YTD Sales \$	YOY YTD % Change	Monthly Sales per Enplanement	Sales Per Enplanement % Change
GRAND TOTAL		\$59,191,651	10.5%	\$314,926,115	11.7%	\$24.49	-0.3%
DUTY FREE							
	CONCOURSE A	\$291,916	51.3%	\$1,614,947	48.4%	\$0.29	14.7%
	CONCOURSE B	\$159,479	47.8%	\$842,427	32.6%	\$0.11	32.8%
TOTAL - DUTY FREE		\$451,395	50.0%	\$2,457,373	42.6%	\$0.40	26.0%
FOOD AND BEVERAGE							
	CONCOURSE A	\$9,102,674	10.2%	\$47,097,976	11.4%	\$8.98	-7.9%
	CONCOURSE B	\$15,348,350	2.0%	\$83,444,400	3.8%	\$10.94	1.0%
	CONCOURSE C	\$12,514,620	11.3%	\$67,984,760	13.9%	\$9.21	0.6%
	TERMINAL	\$849,334	7.7%	\$4,881,282	-5.9%		
	AIRPORTWIDE	\$226,331	-2.9%	\$1,153,723	226.2%		
TOTAL - FOOD AND BEVERAGE		\$38,041,309	7.0%	\$204,562,142	8.9%	\$29.13	-5.2%
PASSENGER SERVICES							
	CONCOURSE A	\$2,263,055	335.2%	\$11,169,192	443.3%	\$2.23	371.0%
	CONCOURSE B	\$485,366	-37.5%	\$2,511,585	-29.7%	\$0.35	-28.1%
	CONCOURSE C	\$193,620	16.9%	\$1,024,585	21.2%	\$0.14	9.9%
	TERMINAL	\$41,353	-77.5%	\$695,742	-6.9%		
TOTAL - PASSENGER SERVICES		\$2,983,395	81.2%	\$15,401,104	113.2%	\$2.72	99.2%
RETAIL							
	CONCOURSE A	\$3,647,779	32.7%	\$17,824,194	19.0%	\$3.60	4.2%
	CONCOURSE B	\$5,415,564	-5.7%	\$28,999,780	-6.8%	\$3.86	-7.9%
	CONCOURSE C	\$4,689,486	23.0%	\$24,501,928	22.6%	\$3.45	12.5%
	TERMINAL	\$289,229	-5.6%	\$1,529,513	2.7%		
TOTAL - RETAIL		\$14,042,057	11.4%	\$72,855,414	7.8%	\$10.91	0.5%
AIRPORTWIDE SERVICES							
	TERMINAL	\$198,073	-16.1%	\$1,319,554	-0.3%		
	AIRPORTWIDE	\$3,475,422	8.3%	\$18,330,528	12.4%		
TOTAL - AIRPORTWIDE SERVICES		\$3,673,495	6.6%	\$19,650,082	11.5%		

* An N/A identifies concessions with no sales information for previous year current period. In addition large variances in YOY or YTD % may be attributed to a concession's partial year opening, closing or remodeling activities

Details

Model Name	Square Feet	Current Month Sales	YOY % Change *	YTD Sales	YOY YTD % Change *
DUTY FREE - CONCOURSE A					
Dufry Shops	2,316	\$291,916	51.3%	\$1,614,947	48.4%
TOTAL DUTY FREE - CONCOURSE A	2,316	\$291,916	51.3%	\$1,614,947	48.4%
DUTY FREE - CONCOURSE B					
Dufry Shops	2,453	\$159,479	47.8%	\$842,427	32.6%
TOTAL DUTY FREE - CONCOURSE B	2,453	\$159,479	47.8%	\$842,427	32.6%
TOTAL DUTY FREE	4,768	\$451,395	50.0%	\$2,457,373	42.6%

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Model Name	Square Feet	Current Month Sales	YOY % Change *	YTD Sales	YOY YTD % Change *
FOOD AND BEVERAGE - CONCOURSE A					
Elway's Taproom & Grill; Tacos Tequila Whiskey; Peet's Coffee	6,000	\$118,859		\$293,558	
Ben & Jerry's / Caribou Coffee	1,232	\$347,240	-2.7%	\$1,838,705	-5.1%
Breckenridge Brewery	1,510	\$71,957		\$215,969	
Brother's BBQ	1,193	\$17,130		\$17,130	
Dazbog	464	\$189,281		\$868,631	
Denver Central Market	4,090	\$823,139	69.2%	\$3,878,025	67.7%
Denver Chop House & Brewery	4,026	\$930,952	11.4%	\$4,921,208	8.1%
Dunkin' Donuts	317	\$197,889	26.0%	\$997,485	15.1%
Einstein Bros Bagels	406	\$640,623	65.5%	\$3,070,799	49.3%
Freshens	338	\$323,108	44.2%	\$1,545,704	28.2%
Grab & Go Marketplace	490	\$71,660	-51.1%	\$451,362	57.1%
KFC / Pizza Hut	638	\$333,637	36.8%	\$1,487,676	9.9%
McDonald's	1,142	\$1,065,553	4.6%	\$5,404,752	13.2%
Mercantile	3,995	\$1,388,542	14.3%	\$7,766,227	19.0%
Mesa Verde Lounge	4,706	\$608,624	-9.4%	\$3,172,602	-9.9%
Novo Coffee	406	\$262,896	-2.1%	\$1,441,947	7.9%
Panda Express	702	\$629,254	0.0%	\$3,540,574	4.2%
Pizza Hut Godega	125	\$53,088	-18.8%	\$313,297	-9.0%
Quizno's	4,092	\$802,141	-18.0%	\$4,723,378	-13.0%
Sky Snax		N/A	-100.0%	\$288,148	-76.1%
Snarfs	1,200	\$153,399		\$475,603	
Vino Volo Wine Bar	923	\$73,702	14.1%	\$385,195	36.5%
TOTAL FOOD AND BEVERAGE - CONCOURSE A	37,995	\$9,102,674	14.2%	\$47,097,976	13.8%
FOOD AND BEVERAGE - CONCOURSE B					
Aviator's Club BBQ	4,398	\$442,903	-9.7%	\$2,460,911	-9.0%

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Model Name	Square Feet	Current Month Sales	YOY % Change *	YTD Sales	YOY YTD % Change *
Cantina Grill	3,204	\$549,524	-9.8%	\$3,116,711	-7.9%
Caribou Coffee	770	\$211,165	-14.7%	\$1,297,375	-10.4%
Chick-Fil-A	1,137	\$814,498	10.1%	\$4,731,688	22.9%
City Pho	2,603	\$323,943	1.0%	\$1,778,565	-4.0%
City Wok	591	\$92,970	2.3%	\$530,391	5.6%
Cru Wine Bar	935	\$194,936	-20.3%	\$1,090,289	-18.9%
Elway's	4,026	\$1,300,121	-4.9%	\$7,443,922	-1.0%
Etai's Café	1,488	\$607,770	5.8%	\$3,353,184	0.8%
Garbanzo	609	\$440,386	5.8%	\$2,462,821	11.1%
Half Moon Empanadas	405	\$376,939	-12.3%	\$1,972,992	258.2%
Heidi's Brooklyn Deli	958	\$137,954	35.4%	\$796,466	286.7%
Hotch Potch	623	\$107,385	3.7%	\$563,929	-8.6%
Jamba Juice	770	\$261,164	-8.9%	\$1,430,441	-1.6%
Kabod Coffee	224	\$43,175	82.0%	\$224,296	378.5%
Lounge 5280	1,540	\$106,426	-35.7%	\$628,183	-27.8%
McDonald's	1,552	\$839,497	-7.4%	\$4,642,919	-6.8%
Mod Market	906	\$402,642	-8.4%	\$2,234,700	-10.6%
New Belgium Brewing	3,948	\$755,084	-24.6%	\$4,032,409	-28.5%
New Belgium Hub	3,001	\$383,050	21.7%	\$2,171,448	7.4%
Novo Coffee	406	\$321,498		\$402,477	
Pizza Hut Express/Haagen Daz	1,000	\$441,071	13.5%	\$2,148,585	1.6%
Pour La France	6,420	\$638,069	-18.7%	\$3,775,490	-12.3%
Qdoba	2,325	\$425,665	6.7%	\$2,345,992	5.2%
Que Bueno! Mexican Grille	1,491	\$475,976	-7.5%	\$2,606,137	-9.0%
Rocky Mt. Chocolate Factory	817	\$198,962	0.3%	\$1,022,492	-6.5%
Salt & Grinder	1,000	\$162,973		\$660,764	
Sara Lee Sandwich Shoppe	1,455	\$295,894	-4.2%	\$1,625,867	-4.2%

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Shake Shack	2,586	\$893,679	8.8%	\$4,594,776	0.8%
Sky Market	1,643	\$445,891	27.7%	\$2,301,669	10.0%
SMASH Burgers & Bar	3,749	\$757,645	30.5%	\$4,556,721	28.5%
Snooze	2,984	\$523,451	0.9%	\$2,890,550	-0.8%
Starbucks	1,314	\$663,389	32.7%	\$3,469,028	49.7%
Steve's Snappin' Dogs	1,446	\$316,235	-13.2%	\$1,784,280	-9.5%
Sunset Loop Temp	242	\$209,979	20.2%	\$1,165,090	566.7%
Wolfgang Puck	2,450	\$186,440	-29.3%	\$1,130,840	-24.7%
TOTAL FOOD AND BEVERAGE - CONCOURSE B	65,013	\$15,348,350	2.0%	\$83,444,400	3.8%

FOOD AND BEVERAGE - CONCOURSE C					
Auntie Anne's	256	\$10,391	-89.0%	\$538,094	-12.4%
Big Bowl/Magic Pan	1,590	\$321,705	10.9%	\$1,602,321	-6.9%
Caribou Coffee	603	\$194,984	10.7%	\$1,057,196	13.5%
Coffee Bean & Tea Leaf	582	\$101,149	-14.7%	\$548,967	-4.1%
Coors Silver Bullet	2,931	\$578,586	0.5%	\$3,216,473	-2.8%
Dazbog Coffee	639	\$344,881	17.3%	\$1,881,599	9.5%
Grab-and-Go Kiosk	249	\$423,744	97.5%	\$2,324,893	983.7%
Great Divide Brewhouse	3,162	\$784,558	22.8%	\$4,062,549	21.6%
Jamba Juice	639	\$232,911	15.9%	\$1,188,559	20.2%
Little Man Ice Cream	165	\$85,562	13.3%	\$388,591	18.3%
McDonald's	924	\$1,203,330	6.2%	\$6,575,109	11.0%
Mod Market	1,666	\$373,274	6.2%	\$1,950,231	5.6%
Root Down	3,979	\$1,484,266	11.1%	\$8,346,122	11.6%
SMASH Burgers & Bar	2,327	\$1,026,223	13.6%	\$5,984,787	16.5%
Smokin Bear Lodge Smoking Lounge	5,833	\$1,862,540	11.4%	\$10,093,664	11.5%
Starbucks	1,140	\$701,853	33.5%	\$3,604,668	48.5%

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Superfruit Republic Juice	404	\$371,747	36.2%	\$1,878,628	59.5%
Tamales by La Casita	1,354	\$525,269	5.4%	\$2,942,217	9.6%
Tapas Sky Bar	1,100	\$152,838	-17.8%	\$958,027	-10.3%
Temporary Grab & Go	474	\$205,637	61.6%	\$718,369	-25.2%
Villa Pizza	711	\$438,742	13.0%	\$2,273,993	5.8%
Vino Volo Wine Bar	624	\$213,992	19.9%	\$1,189,788	19.4%
Woody Creek Bakery	1,586	\$876,437	19.8%	\$4,659,915	21.6%
TOTAL FOOD AND BEVERAGE - CONCOURSE C	32,939	\$12,514,620	13.9%	\$67,984,760	16.3%
FOOD AND BEVERAGE - TERMINAL					
Boulder Beer Tap House	1,776	\$208,502	-3.6%	\$1,279,248	1.9%
Cantina Grill		N/A	-100.0%	\$101,633	-75.9%
Caribou Coffee	840	\$120,782	-4.9%	\$669,403	1.5%
Kabod Coffee	845	\$305,265	111.2%	\$1,634,103	115.0%
Subway	1,814	\$214,785	-5.4%	\$1,196,894	6.6%
TOTAL FOOD AND BEVERAGE - TERMINAL	5,275	\$849,334	7.7%	\$4,881,282	15.7%
FOOD AND BEVERAGE - AIRPORTWIDE					
Roasting Plant	1,321	\$28,809	0.6%	\$146,864	-1.6%
Tom's Urban Kitchen	9,601	\$197,522	-3.3%	\$1,006,859	392.7%
TOTAL FOOD AND BEVERAGE - AIRPORTWIDE	10,922	\$226,331	-2.9%	\$1,153,723	226.2%

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PASSENGER SERVICES - CONCOURSE A					
Executive Shine	60	\$2,350	-10.8%	\$16,605	-6.9%
Plaza Premium Lounge	11,751	\$1,456,776		\$7,725,194	
Worldwide Insurance Services	100	\$803,929	55.4%	\$3,427,393	68.2%
TOTAL PASSENGER SERVICES - CONCOURSE A	11,911	\$2,263,055	335.2%	\$11,169,192	443.3%
PASSENGER SERVICES - CONCOURSE B					
A Massage	900	\$76,971	2.8%	\$443,600	26.3%
Executive Shine	220	\$10,230	-10.8%	\$72,465	-11.3%
Worldwide Insurance Services	277	\$398,166	-42.3%	\$1,995,520	-36.5%
TOTAL PASSENGER SERVICES - CONCOURSE B	1,397	\$485,366	-37.5%	\$2,511,585	-29.7%
PASSENGER SERVICES - CONCOURSE C					
Centurion Lounge	15,779	\$191,080	17.2%	\$1,007,780	21.5%
Executive Shine	30	\$2,540	0.8%	\$16,805	5.1%
TOTAL PASSENGER SERVICES - CONCOURSE C	15,809	\$193,620	16.9%	\$1,024,585	21.2%
PASSENGER SERVICES - TERMINAL					
Public Service Credit Union-Branch	518	\$41,353	3.8%	\$267,327	35.9%
Worldwide Insurance Services		N/A	-100.0%	\$428,414	-22.2%
TOTAL PASSENGER SERVICES - TERMINAL	518	\$41,353	-77.5%	\$695,742	-6.9%

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Model Name	Square Feet	Current Month Sales	YOY % Change *	YTD Sales	YOY YTD % Change *
RETAIL - CONCOURSE A					
CNBC	989	\$71,488		\$206,746	
Flight Stop	1,917	\$702,340	-8.6%	\$3,503,415	-21.5%
Greetings From Colorado	946	\$287,784	14.6%	\$1,222,998	-4.0%
High Lands Mercantile	1,135	\$320,677	14.6%	\$1,566,813	10.4%
Hudson News	955	\$624,909	33.3%	\$2,872,218	37.2%
Market 5280	1,070	\$194,143		\$1,005,297	
Peak News & Gifts	1,058	\$448,198	22.7%	\$2,169,218	20.2%
Provenzano Resources, Inc.	1,049	\$411,258	30.2%	\$2,048,405	12.4%
Spirit of the Red Horse	1,342	\$86,914	40.3%	\$425,291	21.4%
Sunglass Hut	955	\$99,031	5.5%	\$568,889	12.2%
Tattered Cover Bookstore	1,209	\$164,115	14.5%	\$856,567	13.1%
WH Smith	1,288	\$236,921		\$1,378,336	181.8%
TOTAL RETAIL - CONCOURSE A	13,913	\$3,647,779	32.7%	\$17,824,194	19.0%
RETAIL - CONCOURSE B					
Connections Newsstand	342	\$86,819	74.9%	\$456,596	80.5%
Earth Spirit	644	\$48,320	18.1%	\$250,450	-5.9%
Express Market	1,276	\$362,958	-37.4%	\$2,033,904	-37.9%
High Dune Market & Goods	1,249	\$305,297		\$1,773,955	
Hudson News	1,827	\$977,692	-19.0%	\$4,895,330	-19.5%
InMotion Entertainment	383	\$207,259	-23.5%	\$1,276,559	-14.4%
Johnston & Murphy	822	\$183,910	5.2%	\$1,050,186	-0.4%
Kazoo Toys	1,631	\$69,580	-17.4%	\$392,722	-12.2%
Larimer Street Market	1,270	\$420,312	20.0%	\$2,528,287	35.5%
MAC	796	\$54,041	-31.6%	\$308,249	-39.2%
Misura, Crislu, Tumi	2,724	\$167,100	15.8%	\$843,082	-7.5%

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Mosaic Gallery	1,360	\$179,278	-4.5%	\$823,775	14.9%
Peak News & Gifts	1,280	\$315,300	-6.6%	\$1,659,978	-11.5%
Provenzano Resources, Inc.	4,347	\$944,926	-29.9%	\$4,982,838	-32.9%
River North News	754	\$262,947		\$1,261,984	
Sky Market	1,271	\$587,668	-4.6%	\$3,131,035	-10.6%
Sunglass Hut	898	\$72,563	-31.8%	\$453,402	-13.7%
Tattered Cover Bookstore	1,011	\$169,595	1.6%	\$877,448	-5.0%
TOTAL RETAIL - CONCOURSE B	23,882	\$5,415,564	-5.7%	\$28,999,780	-6.8%

RETAIL - CONCOURSE C					
Model Name	Square Feet	Current Month Sales	YOY % Change *	YTD Sales	YOY YTD % Change *
Arts District Market	680	\$274,902	5.4%	\$1,507,953	23.8%
Black Canyon	900	\$631,450		\$3,288,374	
CNBC	385	\$138,082	7.3%	\$641,618	-7.1%
Esavvy	536	\$74,069	-0.1%	\$382,184	-6.6%
House of LR&C		N/A		\$91,551	
Hudson News	649	\$609,966	-4.6%	\$3,147,160	-3.8%
Kiehl's	1,060	\$47,975		\$208,312	
Kiehl's/Urban Decay		N/A	-100.0%	\$0	-100.0%
Longs Peak	886	\$416,375		\$2,372,706	
No Boundaries	385	\$37,818	6.0%	\$244,042	8.3%
Out West	1,054	\$275,410	13.3%	\$1,195,706	-3.6%
Peak News & Gifts	981	\$389,013	14.3%	\$1,936,282	12.2%
Provenzano Resources, Inc.	2,793	\$541,338	-20.8%	\$3,073,678	-20.9%
Say Si Bon	1,885	\$257,078	-15.9%	\$1,278,254	-17.7%
Sky Market	837	\$636,517	3.9%	\$3,226,630	0.6%
Sunglass Hut	1,015	\$194,321	12.4%	\$924,772	3.6%
Tattered Cover Bookstore	919	\$165,172	9.0%	\$884,632	9.3%

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The Body Shop		N/A	-100.0%	\$98,075	-83.9%
TOTAL RETAIL - CONCOURSE C	14,965	\$4,689,486	23.0%	\$24,501,928	22.6%
RETAIL - TERMINAL					
Hudson News	906	\$194,938	-6.0%	\$1,031,123	-2.3%
Provenzano Resources, Inc.	60	\$94,290	-4.6%	\$498,390	15.0%
TOTAL RETAIL - TERMINAL	966	\$289,229	-5.6%	\$1,529,513	2.7%
TOTAL RETAIL	53,726	\$14,042,057	11.4%	\$72,855,414	7.8%

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AIRPORTWIDE SERVICES - TERMINAL					
CheckPoint Mailers	25	\$4,721	-35.0%	\$28,692	-38.6%
Compass Group USA Inc. dba Canteen Vending Servic		\$92,026	-4.1%	\$536,469	8.9%
Public Service Credit Union-ATMs		N/A	-100.0%	\$174,454	-17.9%
Smarte Carte, Inc.		\$101,327	3.2%	\$579,939	1.5%
TOTAL AIRPORTWIDE SERVICES - TERMINAL	25	\$198,073	-16.1%	\$1,319,554	-0.3%
AIRPORTWIDE SERVICES - AIRPORTWIDE					
Canteen Vending Services		\$165,218	-2.3%	\$954,007	11.6%
Clear Channel Ads	1	\$1,632,622	11.3%	\$10,064,068	19.2%
Conoco - Retail	210,772	\$1,091,206	4.9%	\$5,681,597	4.1%
OUTFRONT Media LLC		\$358,849	10.3%	\$682,271	20.8%
Paradise 4 Paws	35,000	\$227,527	9.6%	\$948,584	-4.0%
TOTAL AIRPORTWIDE SERVICES - AIRPORTWIDE	245,773	\$3,475,422	8.3%	\$18,330,528	12.4%
TOTAL AIRPORTWIDE SERVICES	245,798	\$3,673,495	6.6%	\$19,650,082	11.5%
GRAND TOTAL	486,072	\$59,191,651	11.6%	\$314,926,115	12.9%

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