



Summary



Denver International Airport

Gross Revenue Earned by Concessionaire

May 2024

Unaudited  
Finance Accounts Receivable

## Details

Major Category And Concourse		Monthly Sales \$	YOY Sales % Change	YTD Sales \$	YOY YTD % Change	Monthly Sales per Enplanement	Sales Per Enplanement % Change
<b>GRAND TOTAL</b>		<b>\$57,446,324</b>	<b>14.7%</b>	<b>\$255,734,464</b>	<b>11.9%</b>	<b>\$24.64</b>	<b>5.6%</b>
<b>DUTY FREE</b>							
	CONCOURSE A	\$264,139	40.3%	\$1,323,030	47.8%	\$0.27	6.6%
	CONCOURSE B	\$167,644	28.5%	\$682,948	29.5%	\$0.12	43.3%
<b>TOTAL - DUTY FREE</b>		<b>\$431,782</b>	<b>35.4%</b>	<b>\$2,005,978</b>	<b>41.0%</b>	<b>\$0.39</b>	<b>16.2%</b>
<b>FOOD AND BEVERAGE</b>							
	CONCOURSE A	\$8,738,120	17.8%	\$37,995,303	11.6%	\$8.97	-7.2%
	CONCOURSE B	\$14,707,973	4.0%	\$68,096,050	4.2%	\$10.83	1.4%
	CONCOURSE C	\$12,291,855	15.4%	\$55,470,140	14.5%	\$9.34	1.8%
	TERMINAL	\$802,701	-6.7%	\$4,031,948	-8.3%		
	AIRPORTWIDE	\$189,788	559.3%	\$927,392	668.5%		
<b>TOTAL - FOOD AND BEVERAGE</b>		<b>\$36,730,436</b>	<b>11.0%</b>	<b>\$166,520,833</b>	<b>9.3%</b>	<b>\$29.14</b>	<b>0.3%</b>
<b>PASSENGER SERVICES</b>							
	CONCOURSE A	\$2,466,369	386.6%	\$8,906,137	479.9%	\$2.53	480.5%
	CONCOURSE B	\$534,088	-29.9%	\$2,026,219	-27.6%	\$0.39	-13.9%
	CONCOURSE C	\$177,765	15.3%	\$830,965	22.2%	\$0.14	4.9%
	TERMINAL	\$182,981	26.0%	\$654,388	16.1%		
<b>TOTAL - PASSENGER SERVICES</b>		<b>\$3,361,203</b>	<b>114.3%</b>	<b>\$12,417,709</b>	<b>122.7%</b>	<b>\$3.06</b>	<b>126.3%</b>
<b>RETAIL</b>							
	CONCOURSE A	\$3,358,574	36.7%	\$14,176,415	15.9%	\$3.45	-0.8%
	CONCOURSE B	\$5,273,770	-5.2%	\$23,584,216	-7.0%	\$3.88	-6.3%
	CONCOURSE C	\$4,583,031	26.8%	\$19,812,442	22.5%	\$3.48	13.6%
	TERMINAL	\$263,551	-0.3%	\$1,240,284	4.9%		
<b>TOTAL - RETAIL</b>		<b>\$13,478,927</b>	<b>13.3%</b>	<b>\$58,813,357</b>	<b>7.0%</b>	<b>\$10.81</b>	<b>4.4%</b>
<b>AIRPORTWIDE SERVICES</b>							
	TERMINAL	\$229,140	14.5%	\$1,121,480	3.1%		
	AIRPORTWIDE	\$3,214,837	6.9%	\$14,855,106	13.4%		
<b>TOTAL - AIRPORTWIDE SERVICES</b>		<b>\$3,443,976</b>	<b>7.3%</b>	<b>\$15,976,587</b>	<b>12.6%</b>		

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## Details

Model Name	Square Feet	Current Month Sales	YOY % Change *	YTD Sales	YOY YTD % Change *
<b>DUTY FREE - CONCOURSE A</b>					
Dufry Shops	2,316	\$264,139	40.3%	\$1,323,030	47.8%
<b>TOTAL DUTY FREE - CONCOURSE A</b>	<b>2,316</b>	<b>\$264,139</b>	<b>40.3%</b>	<b>\$1,323,030</b>	<b>47.8%</b>
<b>DUTY FREE - CONCOURSE B</b>					
Dufry Shops	2,453	\$167,644	28.5%	\$682,948	29.5%
<b>TOTAL DUTY FREE - CONCOURSE B</b>	<b>2,453</b>	<b>\$167,644</b>	<b>28.5%</b>	<b>\$682,948</b>	<b>29.5%</b>
<b>TOTAL DUTY FREE</b>	<b>4,768</b>	<b>\$431,782</b>	<b>35.4%</b>	<b>\$2,005,978</b>	<b>41.0%</b>

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Model Name	Square Feet	Current Month Sales	YOY % Change *	YTD Sales	YOY YTD % Change *
<b>FOOD AND BEVERAGE - CONCOURSE A</b>					
Elway's Taproom & Grill; Tacos Tequila Whiskey; Peet's Coffee	6,000	\$125,104		\$174,698	
Ben & Jerry's / Caribou Coffee	1,232	\$320,909	-6.5%	\$1,491,466	-5.7%
Breckenridge Brewery	1,510	\$69,524		\$144,013	
Dazbog	464	\$185,188		\$679,350	
Denver Central Market	4,090	\$768,419	69.8%	\$3,054,886	67.3%
Denver Chop House & Brewery	4,026	\$905,206	17.3%	\$3,990,256	7.3%
Dunkin' Donuts	317	\$183,304	11.9%	\$799,596	12.7%
Einstein Bros Bagels	406	\$605,072	68.9%	\$2,430,176	45.6%
Freshens	338	\$289,054	39.5%	\$1,222,596	24.5%
Grab & Go Marketplace	490	\$71,423	-40.4%	\$379,702	169.8%
KFC / Pizza Hut	638	\$308,022	17.3%	\$1,154,039	4.0%
McDonald's	1,142	\$1,008,691	88.9%	\$4,339,199	15.5%
Mercantile	3,995	\$1,376,562	13.5%	\$6,377,685	20.0%
Mesa Verde Lounge	4,706	\$560,007	-8.3%	\$2,563,979	-10.0%
Novo Coffee	406	\$266,270	15.9%	\$1,179,051	10.5%
Panda Express	702	\$631,079	4.8%	\$2,911,320	5.1%
Pizza Hut Godega	125	\$54,342	-7.4%	\$260,209	-6.7%
Quizno's	4,092	\$792,332	-14.5%	\$3,921,237	-11.9%
Sky Snax		N/A	-100.0%	\$288,148	-70.6%
Snarfs	1,200	\$143,142		\$322,205	
Vino Volo Wine Bar	923	\$74,470	40.6%	\$311,492	43.2%
<b>TOTAL FOOD AND BEVERAGE - CONCOURSE A</b>	<b>36,802</b>	<b>\$8,738,120</b>	<b>22.8%</b>	<b>\$37,995,303</b>	<b>13.7%</b>
<b>FOOD AND BEVERAGE - CONCOURSE B</b>					
Aviator's Club BBQ	4,398	\$449,619	-2.6%	\$2,018,008	-8.8%
Cantina Grill	3,204	\$566,997	-3.7%	\$2,567,188	-7.5%

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## Details

Model Name	Square Feet	Current Month Sales	YOY % Change *	YTD Sales	YOY YTD % Change *
Caribou Coffee	770	\$226,285	-10.4%	\$1,086,210	-9.5%
Chick-Fil-A	1,137	\$806,969	24.2%	\$3,917,190	25.9%
City Pho	2,603	\$308,554	-2.3%	\$1,454,622	-5.1%
City Wok	591	\$93,125	6.0%	\$437,421	6.3%
Cru Wine Bar	935	\$192,789	-19.8%	\$895,353	-18.6%
Elway's	4,026	\$1,301,982	0.7%	\$6,143,801	-0.1%
Etai's Café	1,488	\$616,380	3.1%	\$2,745,413	-0.3%
Garbanzo	609	\$452,254	10.0%	\$2,022,435	12.3%
Half Moon Empanadas	405	\$388,978	221.6%	\$1,596,053	1219.6%
Heidi's Brooklyn Deli	958	\$148,429	109.2%	\$658,512	532.7%
Hotch Potch	623	\$94,969	-12.8%	\$456,544	-11.1%
Jamba Juice	770	\$245,544	-9.3%	\$1,169,278	0.2%
Kabod Coffee	224	\$40,510	143.8%	\$181,121	682.4%
Lounge 5280	1,540	\$120,409	-22.6%	\$521,758	-26.0%
McDonald's	1,552	\$811,713	-11.9%	\$3,803,422	-6.7%
Mod Market	906	\$396,741	-8.8%	\$1,832,058	-11.1%
New Belgium Brewing	3,948	\$447,927	-55.1%	\$3,277,324	-29.3%
New Belgium Hub	3,001	\$380,423	22.7%	\$1,788,398	4.7%
Novo Coffee	406	\$80,979		\$80,979	
Pizza Hut Express/Haagen Daz	1,000	\$411,365	10.9%	\$1,707,514	-1.1%
Pour La France	6,420	\$695,784	-8.1%	\$3,137,421	-10.9%
Qdoba	2,325	\$410,917	5.1%	\$1,920,327	4.9%
Que Bueno! Mexican Grille	1,491	\$465,573	-8.9%	\$2,130,161	-9.3%
Rocky Mt. Chocolate Factory	817	\$185,972	-5.8%	\$823,530	-8.0%
Salt & Grinder	1,000	\$162,966		\$497,792	
Sara Lee Sandwich Shoppe	1,455	\$296,779	-2.3%	\$1,329,973	-4.2%
Shake Shack	2,586	\$805,277	3.6%	\$3,701,097	-1.0%

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Model Name	Square Feet	Current Month Sales	YOY % Change *	YTD Sales	YOY YTD % Change *
Sky Market	1,643	\$407,800	12.8%	\$1,855,778	6.5%
SMASH Burgers & Bar	3,749	\$812,397	35.3%	\$3,799,076	28.1%
Snooze	2,984	\$510,766	-0.1%	\$2,367,099	-1.2%
Starbucks	1,314	\$622,140	40.5%	\$2,805,639	54.4%
Steve's Snappin' Dogs	1,446	\$332,393	-6.7%	\$1,468,045	-8.7%
Sunset Loop Temp	242	\$210,124		\$955,111	
Wolfgang Puck	2,450	\$206,144	-17.5%	\$944,399	-23.8%
<b>TOTAL FOOD AND BEVERAGE - CONCOURSE B</b>	<b>65,013</b>	<b>\$14,707,973</b>	<b>4.0%</b>	<b>\$68,096,050</b>	<b>4.2%</b>

### FOOD AND BEVERAGE - CONCOURSE C

Auntie Anne's	256	\$97,849	6.8%	\$527,703	1.6%
Big Bowl/Magic Pan	1,590	\$258,792	-10.6%	\$1,280,616	-10.5%
Caribou Coffee	603	\$184,671	11.5%	\$862,212	14.2%
Coffee Bean & Tea Leaf	582	\$97,879	-8.8%	\$447,818	-1.4%
Coors Silver Bullet	2,931	\$552,982	-8.3%	\$2,637,887	-3.5%
Dazbog Coffee	639	\$353,915	16.9%	\$1,536,718	7.9%
Grab-and-Go Kiosk	249	\$425,927		\$1,901,149	
Great Divide Brewhouse	3,162	\$761,233	40.0%	\$3,277,992	21.4%
Jamba Juice	639	\$196,820	9.7%	\$955,648	21.3%
Little Man Ice Cream	165	\$66,242	1.7%	\$303,029	19.8%
McDonald's	924	\$1,169,019	11.5%	\$5,371,779	12.2%
Mod Market	1,666	\$348,901	1.6%	\$1,576,957	5.5%
Root Down	3,979	\$1,540,367	16.4%	\$6,861,856	11.7%
SMASH Burgers & Bar	2,327	\$1,102,726	24.9%	\$4,958,564	17.1%
Smokin Bear Lodge Smoking Lounge	5,833	\$1,828,475	13.9%	\$8,231,124	11.5%
Starbucks	1,140	\$607,264	29.0%	\$2,902,815	52.6%
Superfruit Republic Juice	404	\$326,092	28.0%	\$1,506,881	66.5%

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Model Name	Square Feet	Current Month Sales	YOY % Change *	YTD Sales	YOY YTD % Change *
Tamales by La Casita	1,354	\$517,212	9.9%	\$2,416,948	10.5%
Tapas Sky Bar	1,100	\$164,390	-16.4%	\$805,188	-8.7%
Temporary Grab & Go	474	\$206,054	34.6%	\$512,732	-38.5%
Villa Pizza	711	\$415,541	12.7%	\$1,835,251	4.3%
Vino Volo Wine Bar	624	\$237,371	23.9%	\$975,796	19.3%
Woody Creek Bakery	1,586	\$832,134	12.4%	\$3,783,479	22.1%
<b>TOTAL FOOD AND BEVERAGE - CONCOURSE C</b>	<b>32,939</b>	<b>\$12,291,855</b>	<b>18.2%</b>	<b>\$55,470,140</b>	<b>16.8%</b>
<b>FOOD AND BEVERAGE - TERMINAL</b>					
Boulder Beer Tap House	1,776	\$203,639	11.2%	\$1,070,746	3.0%
Cantina Grill		N/A	-100.0%	\$101,633	-70.8%
Caribou Coffee	840	\$112,726	-1.0%	\$548,621	3.0%
Kabod Coffee	845	\$289,104	137.5%	\$1,328,838	115.9%
Subway	1,814	\$197,232	-2.1%	\$982,109	9.7%
<b>TOTAL FOOD AND BEVERAGE - TERMINAL</b>	<b>5,275</b>	<b>\$802,701</b>	<b>17.3%</b>	<b>\$4,031,948</b>	<b>17.5%</b>
<b>FOOD AND BEVERAGE - AIRPORTWIDE</b>					
Roasting Plant	1,321	\$28,153	-2.2%	\$118,055	-2.2%
Tom's Urban Kitchen	9,601	\$161,635		\$809,337	
<b>TOTAL FOOD AND BEVERAGE - AIRPORTWIDE</b>	<b>10,922</b>	<b>\$189,788</b>	<b>559.3%</b>	<b>\$927,392</b>	<b>668.5%</b>
<b>TOTAL FOOD AND BEVERAGE</b>	<b>150,950</b>	<b>\$36,730,436</b>	<b>13.5%</b>	<b>\$166,520,833</b>	<b>11.1%</b>

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Model Name	Square Feet	Current Month Sales	YOY % Change *	YTD Sales	YOY YTD % Change *
<b>PASSENGER SERVICES - CONCOURSE A</b>					
Executive Shine	60	\$2,990	-4.6%	\$14,255	-6.3%
Plaza Premium Lounge	11,751	\$1,699,416		\$6,268,418	
Worldwide Insurance Services	100	\$763,964	51.7%	\$2,623,464	72.5%
<b>TOTAL PASSENGER SERVICES - CONCOURSE A</b>	<b>11,911</b>	<b>\$2,466,369</b>	<b>386.6%</b>	<b>\$8,906,137</b>	<b>479.9%</b>
<b>PASSENGER SERVICES - CONCOURSE B</b>					
A Massage	900	\$77,237	5.6%	\$366,629	32.7%
Executive Shine	220	\$11,895	-10.9%	\$62,235	-11.4%
Worldwide Insurance Services	277	\$444,955	-34.1%	\$1,597,354	-34.8%
<b>TOTAL PASSENGER SERVICES - CONCOURSE B</b>	<b>1,397</b>	<b>\$534,088</b>	<b>-29.9%</b>	<b>\$2,026,219</b>	<b>-27.6%</b>
<b>PASSENGER SERVICES - CONCOURSE C</b>					
Centurion Lounge	15,779	\$174,990	15.4%	\$816,700	22.6%
Executive Shine	30	\$2,775	7.6%	\$14,265	5.9%
<b>TOTAL PASSENGER SERVICES - CONCOURSE C</b>	<b>15,809</b>	<b>\$177,765</b>	<b>15.3%</b>	<b>\$830,965</b>	<b>22.2%</b>
<b>PASSENGER SERVICES - TERMINAL</b>					
Public Service Credit Union-Branch	518	\$44,368	24.9%	\$225,974	44.1%
Worldwide Insurance Services	404	\$138,613	26.4%	\$428,414	5.3%
<b>TOTAL PASSENGER SERVICES - TERMINAL</b>	<b>922</b>	<b>\$182,981</b>	<b>26.0%</b>	<b>\$654,388</b>	<b>16.1%</b>

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Model Name	Square Feet	Current Month Sales	YOY % Change *	YTD Sales	YOY YTD % Change *
<b>RETAIL - CONCOURSE A</b>					
CNBC	989	\$55,987		\$135,259	
Flight Stop	1,917	\$630,603	0.9%	\$2,801,076	-24.2%
Greetings From Colorado	946	\$240,295	7.0%	\$935,214	-8.5%
High Lands Mercantile	1,135	\$301,312	21.5%	\$1,246,136	9.4%
Hudson News	955	\$575,369	35.9%	\$2,247,309	38.3%
Market 5280	1,070	\$204,108		\$811,153	
Peak News & Gifts	1,058	\$415,329	22.9%	\$1,721,019	19.6%
Provenzano Resources, Inc.	1,049	\$317,755	3.9%	\$1,637,147	8.7%
Spirit of the Red Horse	1,342	\$91,624	49.0%	\$338,377	17.4%
Sunglass Hut	955	\$105,740	3.7%	\$469,858	13.7%
Tattered Cover Bookstore	1,209	\$158,435	22.5%	\$692,452	12.7%
WH Smith	1,288	\$262,019		\$1,141,415	133.4%
<b>TOTAL RETAIL - CONCOURSE A</b>	<b>13,913</b>	<b>\$3,358,574</b>	<b>36.7%</b>	<b>\$14,176,415</b>	<b>15.9%</b>
<b>RETAIL - CONCOURSE B</b>					
Connections Newsstand	342	\$80,170	57.2%	\$369,777	81.9%
Earth Spirit	644	\$55,297	-4.2%	\$202,131	-10.3%
Express Market	1,276	\$377,599	-32.9%	\$1,670,946	-38.0%
High Dune Market & Goods	1,249	\$330,225		\$1,468,659	
Hudson News	1,827	\$877,315	-20.7%	\$3,917,637	-19.6%
InMotion Entertainment	383	\$211,547	-17.1%	\$1,069,301	-12.4%
Johnston & Murphy	822	\$172,350	-12.4%	\$866,276	-1.5%
Kazoo Toys	1,631	\$63,544	-13.5%	\$323,143	-11.0%
Larimer Street Market	1,270	\$410,058	37.4%	\$2,107,975	39.0%
MAC	796	\$55,081	-30.2%	\$254,208	-40.6%
Misura, Crislu, Tumi	2,724	\$144,032	8.1%	\$675,982	-11.9%

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Mosaic Gallery	1,360	\$176,431	2.4%	\$644,497	21.8%
Peak News & Gifts	1,280	\$303,190	-7.9%	\$1,344,678	-12.6%
Provenzano Resources, Inc.	4,356	\$952,320	-30.4%	\$4,037,912	-33.5%
River North News	754	\$244,381		\$999,038	
Sky Market	1,271	\$571,028	-5.8%	\$2,543,367	-11.9%
Sunglass Hut	898	\$96,129	0.2%	\$380,839	-9.1%
Tattered Cover Bookstore	1,011	\$153,072	-12.6%	\$707,853	-6.4%
<b>TOTAL RETAIL - CONCOURSE B</b>	<b>23,891</b>	<b>\$5,273,770</b>	<b>-5.2%</b>	<b>\$23,584,216</b>	<b>-7.0%</b>

### RETAIL - CONCOURSE C

Arts District Market	680	\$257,987	30.6%	\$1,233,051	28.9%
Black Canyon	900	\$630,867		\$2,656,924	
CNBC	385	\$117,115	-7.9%	\$503,536	-10.4%
Esavvy	536	\$62,033	-16.5%	\$308,116	-8.1%
House of LR&C		N/A		\$91,551	
Hudson News	649	\$582,125	-4.5%	\$2,537,193	-3.7%
Kiehl's	1,060	\$56,835		\$160,337	
Kiehl's/Urban Decay		N/A	-100.0%	\$0	-100.0%
Longs Peak	886	\$430,520		\$1,956,331	
No Boundaries	385	\$39,553	28.3%	\$206,224	8.7%
Out West	1,054	\$262,938	9.9%	\$920,296	-7.7%
Peak News & Gifts	981	\$370,435	19.0%	\$1,547,268	11.7%
Provenzano Resources, Inc.	3,413	\$598,398	-13.3%	\$2,532,340	-21.0%
Say Si Bon	1,885	\$236,030	-15.4%	\$1,021,176	-18.2%
Sky Market	837	\$578,176	3.1%	\$2,590,113	-0.2%
Sunglass Hut	1,015	\$191,627	5.6%	\$730,451	1.5%
Tattered Cover Bookstore	919	\$168,389	9.3%	\$719,460	9.4%

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Model Name	Square Feet	Current Month Sales	YOY % Change *	YTD Sales	YOY YTD % Change *
The Body Shop		N/A	-100.0%	\$98,075	-80.2%
<b>TOTAL RETAIL - CONCOURSE C</b>	<b>15,585</b>	<b>\$4,583,031</b>	<b>26.8%</b>	<b>\$19,812,442</b>	<b>22.5%</b>
<b>RETAIL - TERMINAL</b>					
Hudson News	906	\$176,799	0.8%	\$836,185	-1.4%
Provenzano Resources, Inc.	60	\$86,752	-2.3%	\$404,099	20.8%
<b>TOTAL RETAIL - TERMINAL</b>	<b>966</b>	<b>\$263,551</b>	<b>-0.3%</b>	<b>\$1,240,284</b>	<b>4.9%</b>
<b>TOTAL RETAIL</b>	<b>54,355</b>	<b>\$13,478,927</b>	<b>13.3%</b>	<b>\$58,813,357</b>	<b>7.0%</b>

\* An N/A identifies concessions with no sales information for previous year current period. In addition large variances in YOY or YTD % may be attributed to a concession's partial year opening, closing or remodeling activities

## Details

Model Name	Square Feet	Current Month Sales	YOY % Change *	YTD Sales	YOY YTD % Change *
<b>AIRPORTWIDE SERVICES - TERMINAL</b>					
CheckPoint Mailers	25	\$5,547	-37.0%	\$23,971	-39.3%
Compass Group USA Inc. dba Canteen Vending Servic		\$98,909	30.1%	\$444,443	12.0%
Public Service Credit Union-ATMs	1	\$36,730	1.2%	\$174,454	-1.9%
Smarte Carte, Inc.		\$87,953	11.3%	\$478,612	1.2%
<b>TOTAL AIRPORTWIDE SERVICES - TERMINAL</b>	<b>26</b>	<b>\$229,140</b>	<b>14.5%</b>	<b>\$1,121,480</b>	<b>3.1%</b>
<b>AIRPORTWIDE SERVICES - AIRPORTWIDE</b>					
Canteen Vending Services		\$170,228	22.7%	\$788,789	15.1%
Clear Channel Ads	1	\$1,844,634	5.3%	\$8,431,446	20.9%
Conoco - Retail	210,772	\$1,011,208	6.0%	\$4,590,391	4.0%
OUTFRONT Media LLC		N/A		\$323,423	35.1%
Paradise 4 Paws	35,000	\$188,766	14.5%	\$721,058	-7.6%
<b>TOTAL AIRPORTWIDE SERVICES - AIRPORTWIDE</b>	<b>245,773</b>	<b>\$3,214,837</b>	<b>6.9%</b>	<b>\$14,855,106</b>	<b>13.4%</b>
<b>TOTAL AIRPORTWIDE SERVICES</b>	<b>245,799</b>	<b>\$3,443,976</b>	<b>7.3%</b>	<b>\$15,976,587</b>	<b>12.6%</b>
<b>GRAND TOTAL</b>	<b>485,913</b>	<b>\$57,446,324</b>	<b>16.4%</b>	<b>\$255,734,464</b>	<b>13.2%</b>

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