**Empowering Others**

Everyone, whether in their personal or business lives, can lead, empower, inspire, and motivate others to the point of taking action. The most empowering people seem to have a knack for motivating others, using strategies that are just right for the individual. These strategies include either internal motivation factors or external factors.

Here are a few strategies often used by influencers and leaders Fill in the blanks to describe how you could use the strategies more effectively or more often.

Instill confidence and competence in others by giving good instructions and refraining from hovering or micro-managing. Describe how you do or could use this strategy in the near future.

Value people’s experience and insight by asking them for advice and input, on a regular basis. How could you use this strategy in the near future?

Enhance their skills and efforts by providing opportunities for others to develop. What do or could you do in the near future to incorporate more of this?

Make others feel needed and highly qualified by recognizing their contributions. How could you make it more meaningful to the individual or group?

Inspire loyalty by supporting and going to bat for people in tough times. Describe the last time/situation you “felt the love” and how you can strengthen loyalty.

Frequently include stories that make concepts more meaningful, while also inspiring others to take actions. How and when could you do this more often?

Instill confidence and self-worth in people by encouraging them to challenge themselves. What can you do to motivate them to move towards the next level?

Make people feel appreciated by expressing your gratitude for their contribution; be it small or large. What can you do to encourage others to do this?

Make people feel important and boost their self-esteem by responding in a timely manner. How can you do this more often or more affectively in the future?

Make others feel valued by apologizing for your unintentional slights, mistakes, and missteps. How can you do this more to show that you value their time and efforts?

Give people a sense of security by applying rules consistently with them and yourself. How and when can you apply this strategy more often in your setting?

Give people a sense of belonging by using “we” instead of “I” or “you”. How and when can you apply this strategy more for maximum benefit?

Give others a sense of comfort by being present. You are totally committed to following through on your word. How can you do this more and encourage others to do the same?

Give others the feeling that you really care by making their needs, questions, and concerns one of your top priorities. How can you do this more often or effectively?

Make people feel comfortable and at ease in your presence. How can you do this more often in order to allow them to see you as a person and one of them?

Make others feel important or tuned-in by anticipating their individual needs and having resources available before being asked. How can you do a better job of this?

Empower others and foster trust by giving them leeway to try creative solutions. How can you incorporate this strategy more often or more effectively?

Encourage success by accentuating the positives and eliminating the negatives. How can you use this strategy more often and for greater impact?

Make others feel more invested through your own accountability by expecting them to follow suit? What other strategies do you need to model more often?

Additional Notes