**25 Ways to Build Your Influence**

1. **Listen actively and attentively.**
2. **Express your vision in simple to understand language.**
3. **Inspire others without being controlling.**
4. **Own up to your mistakes and move on.**
5. **Respond but don’t react to problems.**
6. **Be yourself by being authentic and honest. Don’t use a façade.**
7. **Communicate clearly and honestly.**
8. **Ask what you can do for them and don’t be afraid to let them know what you need.**
9. **Respect others for who they are and for the choices they make.**
10. **Be kind and non-judgmental.**
11. **Keep your promises and deliver on them.**
12. **Lead by example. Show people that you are willing to do the same things they are doing.**
13. **Have self-confidence in what you know is right.**
14. **Be happy and live a joyful life.**
15. **Be creative in your thinking and in solutions to problems.**
16. **Have resources available to help you and don’t be afraid to tap into them.**
17. **Teach by giving options instead of preaching or commanding.**
18. **When talking with others, stay upbeat and focus on the positive.**
19. **Do your own thing by going against the grain when you know it’s the right thing for you.**
20. **Be compassionate to others. Sympathize with others and how they are feeling.**
21. **Build connections through genuine relationships.**
22. **Be accessible. Don’t hide from the public or make it difficult for them to connect with you.**
23. **Share what you know.**
24. **Genuinely help others succeed.**
25. **Don’t be afraid to ask for help.**