

Real Estate Broker



A Real Estate Broker is a professional in charge of overseeing transactions between buyers and sellers. Their duties include drafting contracts and outlining all details, negotiating sale prices, and assisting each party's needs as they arise during negotiations.



So, think of a broker (or brokerage firm) as the umbrella that covers individual real estate agents, like one you'd use to sell your home or help you purchase a property. While a real estate agent handles clients, listings and sales, a broker ensures all transactions are legally compliant..



What makes the best real estate broker?

Knowledge is power.

Build a network of connections.

Understand the local housing market. ...

Attention to detail. ...

Engaging personality. ...

Interest in houses and architecture. ...

Hustle and tenacity. ...



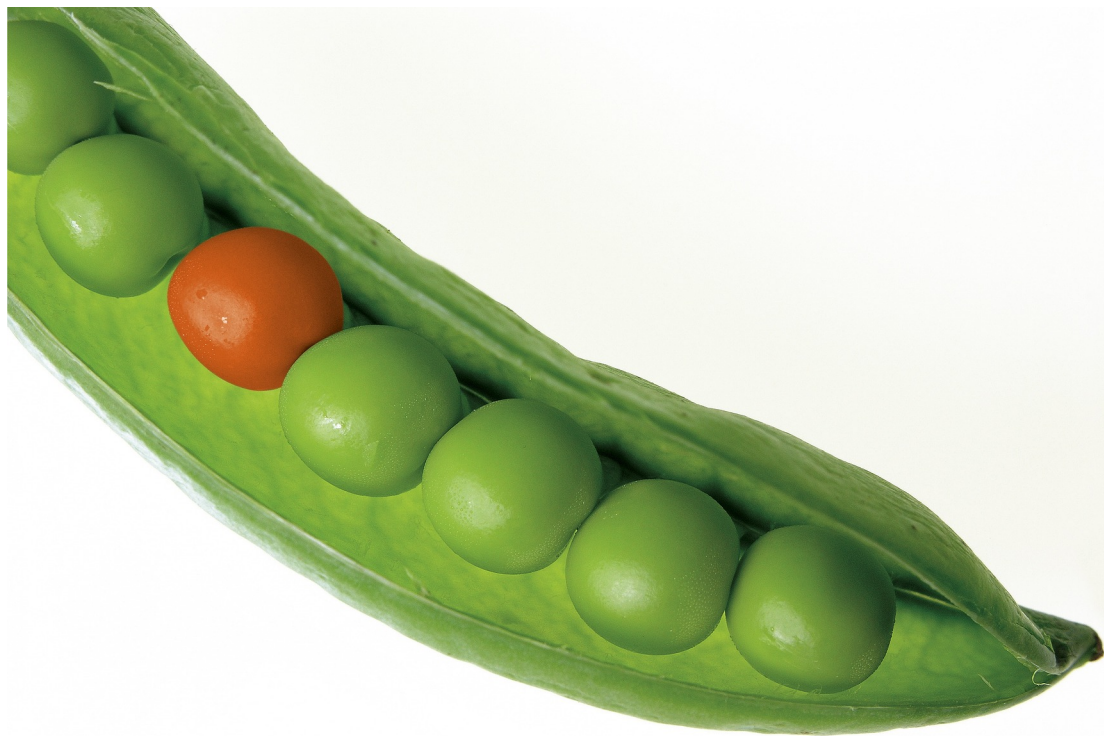
Why would someone use a real estate broker?

A broker will be able to offer you practically the entire finance market. If you want a home loan, a quality broker can identify the most appropriate loan for you, normally from over 30 lenders. A banker can offer one set of products from their own bank, nothing else.

What is the difference between an agent and broker?



The main difference between an agent and broker is the number of responsibilities they're able to take on. A broker can do everything an agent can do, but they have the added responsibility of making sure all real estate transactions are lawful, all paperwork is accurately completed and all finances are accounted for. July 21, 2023.





What people are saying about Waymon.

I have known Waymon for approximately 40 years. I first met him when I worked at a local bank, where he was a very good customer. Some friends of mine recently listed their house for sale with Waymon and he had it sold and closed in less than a month. They had previously listed with another broker for 6 months with no results.

I own some rental property and recently decided to sell some of the apartments. I listed the property with Waymon and he had 2 offers in the first week, with other offers following. We now have a contract and a closing date set in a few days. I have other rentals that I plan to sell and I would not consider using any other broker. Sidney Porter.

I have nothing but praise for Mr. Meadows. He was extremely generous and kind in helping us get our home on the market, within a day of listing our property Mr. Meadows found the people who are purchasing our home. We are truly appreciative of his nonstop dedication to getting it sold for us. Thank you Waymon JP

“Mr. Waymon, I want to thank you for all your time and energy in helping me to find a home. I am excited to have my home built and to be able to watch it go up from the ground level. I was very pleased in the way that you represented me, and you can be assured that I will recommend you to any and every one that is looking to purchase a new home, again thank you so much.” Torsha

Give me a call, I will explain details and answer your questions. There is no obligation. I guarantee you will enjoy the conversation! Waymon 863.287.5981



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Real Estate Broker



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Waymon