



ARTS



LIFESTYLE



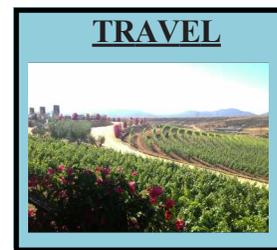
SPORTS



REAL ESTATE



POLITICS



TRAVEL

Serving the Community of University City

# SAN DIEGO SUN-TIMES

Volume #1, Issue #1 NOVEMBER 2013 www.SanDiegoSunTimes.com

## THE RACE FOR THE NEXT MAYOR



David Alvarez Nathan Fletcher Michael Aguirre Kevin Faulconer

By: Patrick Alexander, J.D.

On August 30th, the San Diego City Council accepted disgraced former San Diego Mayor Bob Filner’s resignation, which ended weeks whereby San Diego City government was figuratively “shut down in disgrace” and many wondered if democracy would ultimately prevail over this historic San Diego political scandal.

Well, San Diego grass-root politics is alive and well, and has made positive strides to put the scandal behind us all by focusing on the profound and pragmatic power of “Democracy at Work”.

San Diegans will have ten candidates to choose their next Mayor , as shown above and no doubt the variety of the candidates backgrounds, life experiences and expertise, make for a very interesting election. The top four candidates, this publication contends are – City Council Member David Alvarez, Nathan Fletcher, Michael Aguirre and Kevin Faulconer. It should make for an exciting race up to November 19th when San Diegans head to the polls. Don’t let your city down, be sure to vote on November 19th, 2013.

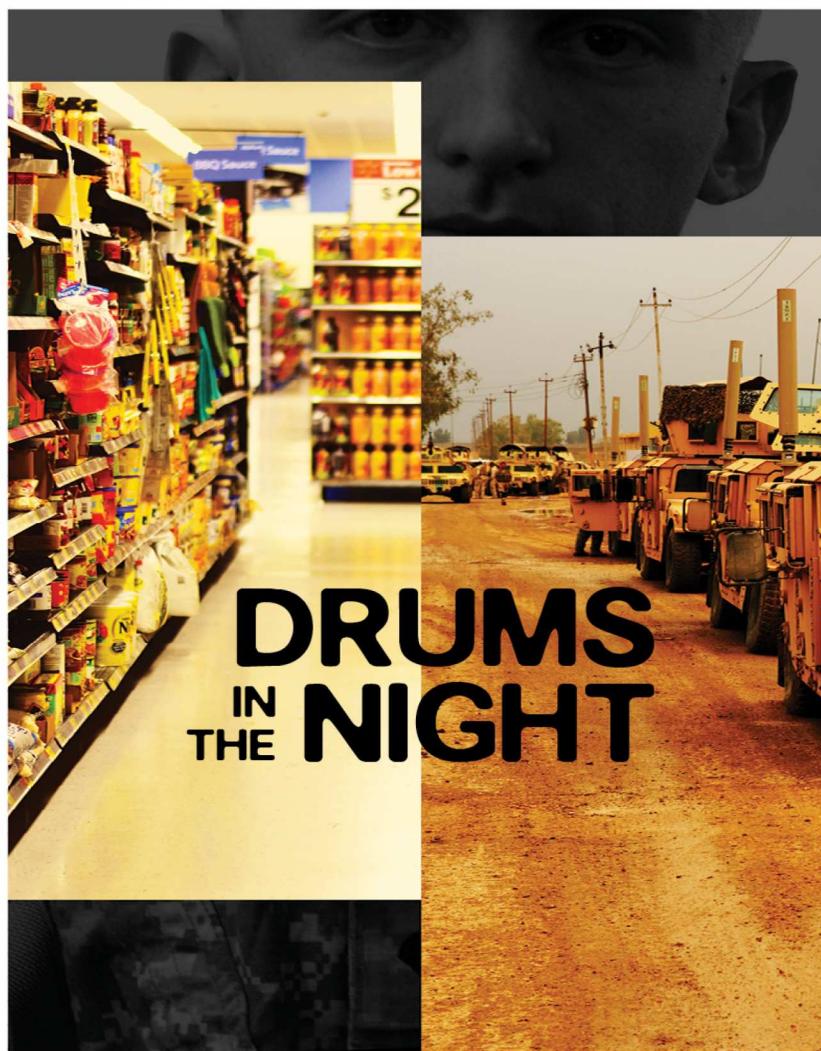
(See Pg. 2 - Meet the Candidates and Pg. 6 – Politics – Endorsement)



Is a new Chargers stadium coming to San Diego? If so, if they build it, will they come? See Op-Ed "Just Cause", Page 3.

### 10 Mayoral Candidates

1. David Alvarez, San Diego City Councilman
2. Nathan Fletcher, Former State Representative
3. Mike Aguirre, Former San Diego City Attorney
4. Kevin Faulconer, San Diego City Councilman
5. Hud Collins, Lawyer
6. Harry Dirks, Business Administrator and Realtor
7. Michael Kemmer, Student
8. Sina "Simon" Moghadam, Businessman and Engineer
9. Tobiah Pettus, Construction Superintendent
10. Lincoln Pickard, Retired Contractor and Gun Rights Advocate



UCSD Theatre & Dance Proudly Presents: *Drums in the Night*  
Playing Nov. 6-Nov. 17. See Arts & Entertainment, Page 5.



**David Alvarez**

City Councilmember, David Alvarez, grew up in San Diego, and was elected to the San Diego City Council in 2010. During his first term in office, Alvarez has been successful in restoring vital city services in each year of the City's budget, including funding increases for libraries, police and fire protection, more street repair and installation of street lights and reducing retiree health care costs.

Alvarez is a strong advocate and supporter of arts in education and helped to restore the Penny for the Arts proposal, which doubles the City's arts and culture funding over the next five years. Councilmember Alvarez, his wife Xochitl, and their daughter Izel reside in Logan Heights. He is an avid cyclist and bikes to work often. Alvarez, is proud to continue to strive every day to bring social, economic, and environmental justice to the people he serves. *(The SAN DIEGO SUN TIMES has endorsed Councilmember Alvarez - See Page 6)*

[www.alvarezformayor.com](http://www.alvarezformayor.com)



**Nathan Fletcher**

Nathan Fletcher is a Democrat, family man, business executive, educator, news commentator, former California Assemblyman, and a proud veteran of the United States Marine Corps. Fletcher currently serves as a senior director for Qualcomm Inc. and he also teaches a Political Science course at the University of California, San Diego.

During Fletcher's tenure as a State Assemblyman representing California's 75th District, Fletcher authored more than 30 pieces of legislation that have been signed into law, including bills relating to veterans, job creation, water infrastructure, pension reform, modernization of state government, health care, and public safety. Fletcher was consistently rated one of the most effective legislators in California. Fletcher lives in San Diego with his wife, Mindy, and their sons Zach and Caleb.

[www.nathanfletcher.com](http://www.nathanfletcher.com)



**Michael Aguirre**

Michael Aguirre has been an attorney for the U.S. Department of Justice. He was a lawyer for the same committee as Robert F. Kennedy in the U.S. Senate. He served as legislative counsel for the California Legislature, and he was also the San Diego City Attorney.

Michael received his master's degree in public administration from Harvard's Kennedy School of Government, a law degree from UC Berkeley, and an undergraduate degree from Arizona State University. Further, Michael taught a course on the presidency of John F. Kennedy at the University of Southern California.

[www.mikeformayor.net](http://www.mikeformayor.net)



**Kevin Faulconer**

City Councilmember, Kevin Faulconer, a graduate of San Diego State University where he served in student government, was elected to the City Council in 2006. Through his efforts, the City regained its credit rating, balanced its budget and has taken real action to increase funding for street repair. He is focused on restoring trust and integrity to the mayor's office, and increasing financial stability, transparency and accountability at City Hall.

In 2008, Faulconer, took a lead role in writing the Mission Bay Park Initiative, which ensures money generated in Mission Bay Park is invested there and at other city parks, protecting our environment and supporting San Diego's tourism economy and jobs. He and his wife, Katherine, a small business owner, live in Point Loma with their school-aged children Jack and Lauren.

[www.kevinfaulconer.com](http://www.kevinfaulconer.com)

Publisher:

Patrick Alexander, J.D.

Executive Editor: Kylie Krieger

Op-Ed: Justin DeCesare

Distribution: Sarah Faulk

**Circulation:** 5,000. Published 12 times per year and delivered to 4,500 single family detached homes in the neighborhood of University City (92122) in San Diego, CA and 500 to 20-30 business locations throughout our circulation area.

**Advertising:** All advertising published in *San Diego Sun Times* is subject to the current rate card; copies available from the advertising department. *San Diego Sun Times* may in its sole discretion edit, classify, reject or cancel at any time any advertising submitted. Publisher reserves the right to refuse any advertisements or material submitted which are deemed to be objectionable. Publisher's liability for errors: *San Diego Sun Times* assumes no financial liability for errors nor for omission of copy and upon request will furnish a letter of correction to the advertiser. The Publisher shall not be liable for any error in published advertising unless an advertiser proof is requested in writing 12 days prior to publication date and clearly marked for corrections. If the error is not corrected by the Publisher, the liability, if any, shall not exceed the space occupied for the error. Further, the Publisher shall not be liable for any omission of an advertisement ordered to be published. On written request, Publisher shall reschedule and run the omitted advertisement at the advertiser's cost. All claims for adjustment must be made in writing within 30 days of the date of publication. In no case shall the Publisher be liable for any general, special or consequential damages.

**Equal Housing Opportunity:** Real estate advertising in *San Diego Sun Times* is subject to the Federal Fair Housing Law which makes it illegal to advertise "any preference, limitation, discrimination based on race, color, religion, sex, handicap, familial status or national origin or an intention to make any such preference, limitation or discrimination."

*San Diego Sun Times* will not knowingly accept any advertising for real estate that is in violation of the law. This is to notify *San Diego Sun Times* readers that all dwellings advertised are available on an equal opportunity basis. To complain of discrimination call HUD at 1-800-669-9777 or TTY at 1-800-927-9275.

**News and information** printed in *San Diego Sun Times* is obtained from sources considered to be reliable, but accuracy on information sent to the paper cannot be guaranteed. Articles and opinions of writers or letters to the editor that are submitted for publication to the *San Diego Sun Times* are the views of the writers and should not be considered the views of the Publisher. Content of paid advertisements is solely the responsibility of the advertiser. 2013 all rights reserved.



Enter

**PATRICK ALEXANDER, J.D.**

858.829.2539

[WWW.SDHOMEFINDS1.COM](http://WWW.SDHOMEFINDS1.COM)

BRE# 01054668

BUYING OR SELLING REAL ESTATE?

CALL THE BEST IN THE BIZ TODAY!!



# If They Build it, Will They Come?

- Justin DeCesare

When you think of the San Diego Chargers, two equally painful thoughts often arise in the forefront of any true fan's mind:

1. Their seasons are heartbreaking.  
And
2. They are in dire need of a new Stadium.

The first issue is out of the hands of us as fans and local residents; however, the second problem is one that affects us all, and is often a source of contention when openly discussed in public forums.

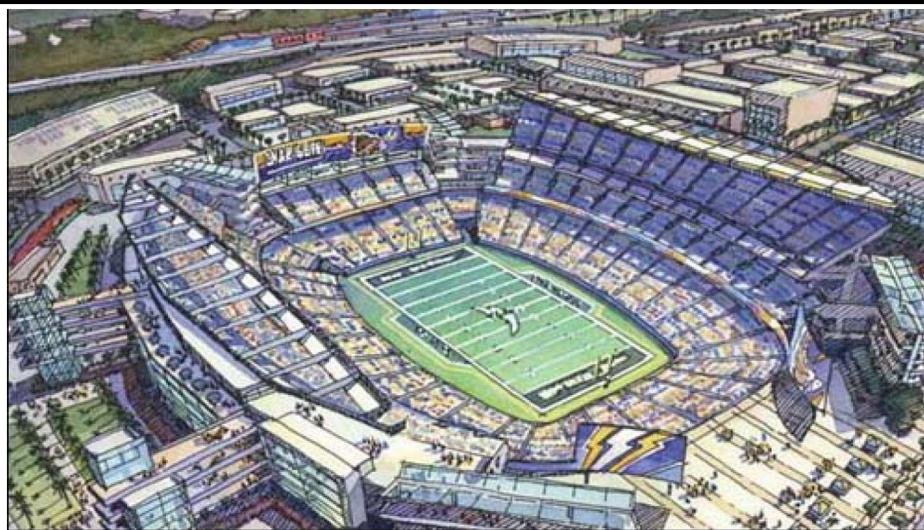
The NFL has stated that San Diego will never host another Super Bowl until our stadium is on par with state-of-the-art facilities boasted by other Metropolitan areas such as Dallas or Philadelphia; however, here in San Diego residents and politicians alike are having a hard time coming to terms on possibly the most important factor of a new stadium:

Where it is going to go.

Of all the options, the most widely discussed is putting a new Football center in the East Village neighborhood of Downtown. Opponents of this plan claim that downtown is already overdeveloped, and to the tune of \$700 Million in public funding, there are other projects that could take precedence in a time when our local fiscal structure is not at its strongest historical points. Though both of these are valid arguments, my personal opinion is that the Stadium downtown poses the best economic outcome of any option presented to the Chargers.

Though \$700 Million is obviously a fair amount of public funds, the stadium will surely make it back by expanding trade, creating new jobs associated with the construction of a larger facility, and tax revenue. Likewise, the long-term economic impact will be far more positive than another option...losing an NFL team to Los Angeles. Though the Chargers break the hearts of the city when games that look as though they are already won turn in a twisted state of events, they are a part of who we are, and when the necessary move comes, keeping the team in San Diego will help us not only monetarily, but by keeping the soul of the city in itself.

Jobs, Housing, and Tax Revenue are all things the city needs and new projects such as this stadium, that would also serve as an expanded convention center, will minimize public funds needed while providing space and technology both necessary to reach modern standards set by other U.S. cities.



One of many proposed sketches of a potential new stadium.

**THIS SIZE  
ADVERTISEMENT  
ONLY \$96.00  
DELIVERED TO 5,000  
HOMES IN  
UNIVERSITY CITY  
858.869.1046**

 <b>Patrick Alexander</b> Publisher	 <b>SAN DIEGO SUN-TIMES</b> 848 Prospect St. La Jolla, CA 92037 858.869.1046	 <b>Kylie Krieger</b> Executive Editor
--	---	---

Welcome, to the November 2013 inaugural issue of the *SAN DIEGO SUN TIMES*, our University City community newspaper for all of us to enjoy. On the first of each month, this 16-page, substantive, informative and entertaining publication will be hand-delivered to 4,500 homes as well as 500 issues to 20-30 local businesses. We hope you will enjoy this monthly publication and will support our advertising sponsors who make this publication successful.

**Patrick Alexander, J.D. – Publisher**  
**Kylie Krieger – Executive Editor**

**Table of Contents**

- Pg.2- Meet the Candidates
- Pg.3- Op-Ed "Just Cause"-Justin DeCesare
- Pg.4/5- Arts and Entertainment
- Pg. 6- Politics
- Pg. 7- Trending Lifestyle
- Pgs. 8/9- Real Estate
- Pg. 10- Travel-Jennifer Kramer
- Pg. 11- Bon Appetit
- Pg. 12- Sports
- Pg. 13- Fitness-Devin Young, D.C., Efrain Guerrero
- Pg. 14- Business on the Move
- Pg. 15- Smart Money-Ed Quinby

**The deadline to place an Ad in the December  
*San Diego Sun Times* is November 15th.  
Call 858.869.1046**



## The 39 Steps



Four amazing actors play dozens of characters in this wild ride thru Hitchcock's classic spy thriller on the run from London to the Scottish Highlands and back.

Playing for 7 years in London, it's some of the most fun you'll ever have at the theatre - smart, magical, and VERY, VERY funny!

**Adapted by:** Patrick Barlow from the movie by Alfred Hitchcock from the novel by John Buchan  
**Directed by:** Deborah Gilmour Smyth  
**Playing:** Tue-Sun: October 25th-December 1st  
**Location:** Horton Grand Theatre - 444 4th Avenue, 92101  
**Age Appropriateness:** Recommended for ages 10+

## WIT



One of San Diego's leading actresses, Deborah Gilmour Smyth portrays an exacting professor of metaphysical poetry with much still to discover as she undergoes experimental treatment for cancer.

A major hit on Broadway last year, WIT is an exquisitely written, affecting, often humorous winner of the Pulitzer Prize.

**Adapted by:** Margaret Edson  
**Directed by:** Robert Smyth  
**Playing:** Oct 4th - Nov 17th  
 Previews - Oct 4th - Oct 10th  
**Location:** Horton Grand Theatre - 444 4th Avenue, 92101  
**Age Appropriateness:** Recommended for ages 13+

## The Tallest Tree in the Forest

October 10 - November 3



Written and performed by Daniel Beaty  
 Directed by Moises Kaufman

As an internationally -renowned vocalist and star of stage and screen, Paul Robeson was one of the best-known African American artists in the world in the early 20th century. Through his singing and acting talent, he became enormously popular and wealthy, but his outspoken activism and criticism of the US Government caused him to be blacklisted during the McCarthy era. Featuring excerpts from some of Robeson's signature songs, including "Ol' Man River" and "Steal Away," The Tallest Tree in the Forest explores the bold choices that defined Robeson's remarkable life.

## Side Show

November 5 - December 15



Music by Henry Krieger  
 Book and Lyrics by Bill Russell  
 Choreographed by Anthony Van Laast  
 Directed by Bill Condon

Witness the extraordinary true story of Daisy and Violet Hilton, sisters joined for life as they journey from the streets to stardom. Reimagined by a musical theatre dream team, the girls' quest for love and normalcy is set against the spectacle of fame and the scrutiny of the spotlight.

Contains adult content.

### Advertise for the December

SAN DIEGO  SUN-TIMES

**Holiday Issue**  
**858.869.1046**



**intouchchiropractic**

*Our Approach*

- Exceptional chiropractic care
- Attentive listening of your needs
- Commitment to clinical excellence
- Service with care and compassion
- Connection between body, mind and spirit
- Friendly, warm and peaceful environment
- Integration of vitalistic principles
- Community partnership

**Contact**

Intouch Chiropractic  
 2425 Camino Del Rio S  
 San Diego, CA 92108  
 Call: (619) 756-7510

**Protect Yourself, Your Family and Your Neighborhood From Mosquitoes**





To receive community health alerts on your smartphone, download a QR reader application to your phone then scan this QR code or text PEST to 75309



**COUNTY OF SAN DIEGO**  
 Department of Environmental Health  
 Vector Control Program  
 5570 Overland Ave., Suite 102  
 San Diego, CA 92123  
 (858) 694-2888 | vector@sdcounty.ca.gov  
 SDFighttheBite.com

**UC San Diego Theatre & Dance**  
Imaginative • Eclectic • Interdisciplinary

UNIVERSITY OF CALIFORNIA SAN DIEGO  
9500 Gilman Drive MC0344  
La Jolla, CA 92093  
Tel: (858) 534-3791

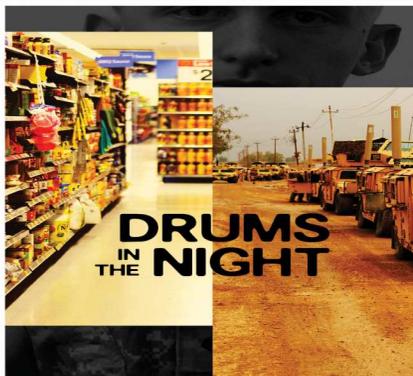
For Ticket Info. Call  
**858-534-4574**

**Drums in the Night**

**About the Play**

**About the Director**

**Performances**



A soldier returns to the country that sent him off to commit atrocious acts of violence in a meaningless war, and finds that he no longer has anywhere to call home.

**Sarah Wansley** is a second year MFA Directing candidate. Previous UC San Diego directing work includes Ex Machina (WNPF '13 and New York International Fringe Festival 2013), Titus Andronicus (AD) and Lumping in Fargo (AD)

Wed, Nov 6, 7:00 pm PREVIEW  
Fri, Nov 8, 7:30 pm OPENING  
Sat, Nov 9, 2:00 pm MATINEE  
Sat, Nov 9, 7:30 pm  
Thu, Nov 14, 7:30 pm  
Fri, Nov 15 7:30 pm  
Sat, Nov 16 7:30 pm  
Sun, Nov 17 7:30 pm CLOSING

**Grapes of Wrath**

**About the Play**

**About the Director**

**Performances**



The Joad family endures the heartbreaking trials of the historical migration from the Dust Bowl to the golden fields of California in Frank Galati's Tony Award winning adaptation of John Steinbeck's American classic.

**Michael Moran** is a director and actor with a BFA from Boston University's School of Theater. Most recently he founded The Ubuntu Theater Project in the Bay Area where he directed UCSD MFA actors in Dutchman by Amiri Baraka, Yellowman by Dael Orlandersmith and Fool For Love by Sam Shepard.

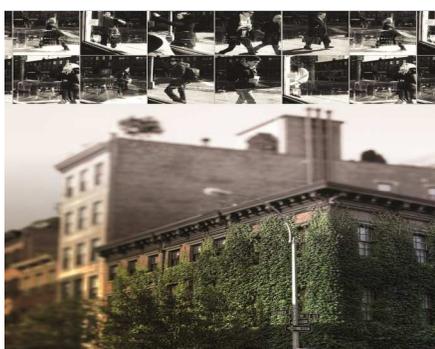
Tue, Nov 19 7:00 pm PREVIEW  
Thu, Nov 21 7:30 pm OPENING  
Fri, Nov 22 7:30 pm  
Sat, Nov 23 2:00 pm MATINEE  
Sat, Nov 23 7:30 pm  
Sun, Nov 24 2:00 pm MATINEE  
Sun, Nov 24 7:30 pm CLOSING

**The Sign in Sidney  
Brustein's Window**

**About the Play**

**About the Director**

**Performances**



In the bohemian Greenwich Village, the disillusioned Sidney Brustein endures the hardships of marriage, loss, and love.

**Joshua Brody** recently graduated from the UC San Diego Department of Theatre and Dance with an MFA in directing. Previously, he graduated from Yale University, where he received the Seymour L. Lustman Prize for Outstanding Contribution to the Life of Arts in the College.

Fri, Nov 15, 7:30 pm OPENING  
Sat, Nov 16, 2:00 pm MATINEE  
Sat, Nov 16, 7:30 pm  
Thur, Nov 21, 7:30 pm  
Fri, Nov 22, 7:30 pm  
Sat, Nov 23, 7:30 pm  
Sun, Nov 24, 7:00 pm CLOSING



**Adding more volume is the number one requested service at our hair salon.**

We specialize in 100% natural hair extensions as featured on America's Next Top Model. This gentle technique won't damage your own hair and there are no styling limitations.

**\$200 OFF**  
your first full head of hair extensions

Judy Judy Judy Hair Salon is located in downtown La Jolla  
7734 Herschel Ave. Suite P, 858.456.2344 • www.beautybyjudy.info



**SIBERIAN HEALTH INTERNATIONAL**

Natural, Herbal Skin Care, Ecologically clean make-up, Vitamins, Teas, and Supplements

When creating our cosmetic products, we rely upon the most indisputable authority – Siberian nature itself.

-Unique holiday gift sets  
-Stop by for complementary mini-facial and hand

Visit our website at:  
[www.siberianhealth.com](http://www.siberianhealth.com)

8915 Towne Centre Drive, Suite  
116 San Diego, CA 92122  
CALL: (858) 997 - 6161

# San Diego Sun Times Endorses City Council Member David Alvarez!

**By: Patrick Alexander, J.D.**

With the Mayoral Primary Election just around the corner, the San Diego Sun Times has researched all potential candidates, and after thorough investigation, has determined that City Council Member, David Alvarez, is the best candidate to lead America's 8th largest City.

As San Diego emerges from the economic downturn of the previous decade, "America's Finest City" is in need of a mayor who can work with City Council and the San Diego's Citizens to create jobs, promote a bi-partisan atmosphere, and provide an overall benefit to the city's infrastructure and operations. Elected to his District in 2010, Councilman Alvarez's dedication to his community has a track record of voting on issues that helped create both jobs and increased infrastructure.

Mr. Alvarez's dedication to the issues of his district prove that he is the Candidate who has the best interests of the people of San Diego in mind, and should his tenure be expanded to include all of the city limits, our entire community, especially University City which relies heavily on jobs, will benefit.

During his time on the City Council, Councilman Alvarez has helped reduce retiree healthcare costs for the city, and improved both border crossing projects and is playing a pivotal role in Southeast County Community Plan. Through his efforts, all of San Diego will benefit from more services for South County Residents, reducing congestion on north county roads, while improving overall county quality of life.

It is time San Diego has a mayor that works for the people and neighborhoods like University City, and the San Diego Sun Times surely believes that candidate is David Alvarez.

For more information about Alvarez's mayoral campaign, please visit [www.alvarezformayor.com](http://www.alvarezformayor.com)



At a recent campaign event, Kylie Krieger (left) and Patrick Alexander (right), the *San Diego Sun Times* Executive Editor and Publisher, respectively, proudly endorsed current City Council Member David Alvarez for San Diego Mayor.



City Council Member  
David Alvarez

**CAST YOUR  
VOTE ON  
NOVEMBER 19TH!**

## SOBRIETY+

**"A Safe Harbor To Come Home To"**

7720-7724 University Avenue - La Mesa, Ca 91942

<ul style="list-style-type: none"> <li>• Safe, Transitional Home</li> <li>• Sober Men and Women only (30+Days)</li> <li>• No Pets/Children</li> <li>• AA Meetings/Clubhouse On-Site</li> </ul>	<ul style="list-style-type: none"> <li>• 2 Bed/1 Bath Apartments</li> <li>• Shared Bedroom</li> <li>• Includes Utilities and Basic Cable TV</li> <li>• Coin Laundry On-Site</li> </ul>
--	--

**\$500/Month**

**For More Information, Call Sarah Faulk  
(619) 382-9523**



**This size advertisement  
only \$208.00!**

**Delivered to 5,000 homes  
in University City  
every month!**

**Call today: 858-869-1046**



**Give New Life to Your Furniture!**

Furniture Re-Upholstery, Custom Commercial Furniture, Antiques, Custom Drapery and more!

**Contact Us:**  
**Abbas Upholstery**  
**3003 Adams Ave.**  
**San Diego, CA 92012**  
**619-281-0941**



9520 Padgett Street, Suite 106, 92126  
858.279.3301 [www.floatspasandiego.com](http://www.floatspasandiego.com)

## FLOAT TO RELAX - ESCAPE TO A TRANQUIL STRESS-FREE WORLD

No doubt, today's "trending times" have millions of Americans, seeking and yearning for better health and less-stress through exercise, good nutrition, yoga and now once again are seeking "tranquility through flotation."

Float Spa San Diego is a family run business that cares about your experience and relaxation. The owner, Mark Lesicka, is a firm believer that flotation plays a big role in relieving stress and pain.

### WHAT IS FLOTATION?

An excerpt from "Float to Health" writes flotation requires a soundproof and lightproof fiberglass enclosed float capsule (sometimes referred to as float tank or spa – approximately 8 feet long by 4 feet wide by 4 feet high) filled with heated water (to skin temperature of 94-95 degrees F) and a very high concentration (800 to 1200 lbs.) of Epsom Salts. The resultant high density allows one's body to float naturally and spontaneously without effort. Even the head floats the center of buoyancy and the center of gravity of the head are in about the same place so you can tilt your head back comfortably without fear of sinking. Due to the high salt levels in the water, the flotation tank creates a zero gravity environment. Zero gravity allows you to relax every single muscle, your neck, arms, back, and even ears. The tank enables you to find those areas you are holding tense so you can let go. Finding where gravity is and in which direction, then computing how you can move and not fall over, takes about 90% of your brain's activity on a daily basis. When you start to float you are free from all the gravity computations and the physical world, which leaves the brain free to attend to other matters. The tank creates a state of sensory relaxation as the mind and body are shielded from all the external stimulation. The brain's normal workload is reduced by up to 90%. In this situation, the body conserves energy and has a chance to heal and rejuvenate itself.

### THE FLOAT SESSION

A therapeutic session in a float tank typically lasts an hour. For the first forty minutes, it is reportedly possible to experience itching in various parts of the body ( a phenomenon also reported to be common during the early stages of meditation). The last twenty minutes often end with a transition from beta or alpha brainwaves to theta, which typically occurs briefly before sleep and again at waking. In a float tank, the theta state can last for several minutes without the subject losing consciousness. Many use the extended theta state as a tool for enhanced creativity and problem-solving or for super learning.

**THIS SIZE ADVERTISEMENT  
ONLY \$64.00!**

**Delivered to 5,000 homes  
in University City**

**CALL 858.869.1046 TO PLACE YOUR  
DECEMBER AD TODAY!**



**Have your home cleaned right the first time in a timely,  
professional manner and at an affordable price!**

**GIVE ME A CALL TODAY AT 619.382.9523  
and I can give you an idea of what it will cost  
to clean your home this week!**

**Patrick Alexander, J.D.***For more detailed information and photos, and to search the MLS, visit [www.sdhomefinds1.com](http://www.sdhomefinds1.com)***858-829-2539**

BRE# 01054668

848 Prospect St.

La Jolla, CA 92037

*Middleton & Associates Real Estate***REALTY STATS FOR  
UNIVERSITY CITY - 92122****2013 YEAR-TO-DATE STATS****DETACHED HOMES**

# SOLD PROPS	123
AVG. SOLD PRICE	\$707,787
AVG. DAYS/MARKET	29
AVG. # BEDROOMS	4
AVG. # BATHS	3
AVG. SQ. FEET	1,956
HIGH SOLD PRICE	\$1,100,000
LOW SOLD PRICE	\$455,000

**ATTACHED HOMES(CONDOS)**

# ACTIVE PROPS	65
AVG. LIST PRICE	\$393,495
AVG. DAYS/MARKET	54
# SOLD PROPS	269
AVG. SOLD PRICE	\$330,793
AVG. DAYS/MARKET	55
AVG. # BEDROOMS	2
AVG. # BATHS	2
AVG. SQ. FEET	1,030
HIGH SOLD PRICE	\$1,200,000
LOW SOLD PRICE	\$110,000

**PAST 90 DAYS****DETACHED HOMES**

# ACTIVE PROPS	30
AVG. LIST PRICE	\$786,670
AVG. DAYS/MARKET	52
# SOLD PROPS	34
AVG. SOLD PRICE	\$730,985
AVG. DAYS/MARKET	28
AVG. # BEDROOMS	4
AVG. # BATHS	3
AVG. SQ. FEET	1,936
HIGH SOLD PRICE	\$1,100,000
LOW SOLD PRICE	\$541,396

**ATTACHED HOMES(CONDOS)**

# ACTIVE PROPS	65
AVG. LIST PRICE	\$393,495
AVG. DAYS/MARKET	54
# SOLD PROPS	90
AVG. SOLD PRICE	\$379,064
AVG. DAYS/MARKET	32
AVG. # BEDROOMS	2
AVG. # BATHS	2
AVG. SQ. FEET	1,093
HIGH SOLD PRICE	\$1,200,000
LOW SOLD PRICE	\$155,000

# OVER-PRICED HOMES END UP IN THE--GRAVEYARD OF EXPIREDS!

**By: Patrick Alexander, J.D.-Broker/Sales Manager**  
**Middleton & Associates Real Estate**

Having listed and sold residential real estate for over 25 years, without question I have found the most important duty a professional real estate agent owes to their client, is the ability to price property efficiently and correctly, so as to ascertain "fair market value for the sale or purchase of that property." No doubt, if a Seller over-prices their property, that property ends up "in the graveyard of expireds" and of course if the Buyer over-pays and the property does not appraise, this is both an expensive lesson for both the Seller and Buyer.

Currently, the marketplace "is hot" and Seller's are aggressively pricing their homes, in hopes that a Buyer will offer to purchase the Seller's property "at the Seller's HIGH price" and hope that "somehow, somehow, the Bank will look the other way and appraise the home." Since the "Financial Depression of 2008", your friendly, neighborhood Bank is no longer "looking the other way (wink-wink) and simply appraising your home so as the Bank can procure the loan (i.e. lender commissions).

Thus, if you desire to sell your home or purchase a home, you better make sure your real estate agent is competent in developing an accurate CMA, or "Comparable Market Analysis" on the property you desire to sell or buy, otherwise be prepared to "spend money unnecessarily because your CMA was inaccurate."

To that end, myself and other top professional real estate agents in California, have taken advantage of the development of a new and powerful, cost-effective CMA software, known as FLASHCMA. What is so unique about this software, is that it automatically makes "adjustments to value" (just like a professional appraiser) and the end result is a complete and professional 17 page FLASHCMA - "Comparable Market Analysis - that is on-point and clearly delineates Fair Market Value, to provide to the Seller or Buyer."

In order to ascertain fair market value, an appraiser and/or a professional real estate agent has to "adjust comparables to the subject property" in order to determine fair market value. If your real estate agent, simply "shows you 3 comparable sales and divides by 3" - that is NOT the means in which to determine a fair price on your property.

Again, Over-Priced Homes end up in the "Graveyard of Expireds" --- Homes priced to sell at fair market value - sell in a timely manner, so as the Seller can capitalize on his or her investment and collect the earned equity at closing and a Buyer can successfully close and move into their new home.

**If you would like a FLASHCMA, performed on your property, please do not hesitate to contact - Patrick Alexander, Broker Sales Manager for Middleton and Associates, Cell Phone 858.829.2539 or Email - [patrickalexanderjd@gmail.com](mailto:patrickalexanderjd@gmail.com)**

# ATTENTION AGENTS

TRY OUT THE BEST CMA SOFTWARE ON THE PLANET!

# FOR FREE AT FLASH<sup>CMA</sup>

[www.flashcma.com/testdrive](http://www.flashcma.com/testdrive)



# The House Sold Name In Your Neighborhood!

**Attention Sellers!**  
*Wondering what your home is worth?  
 Call Patrick Alexander today, for a FREE  
 Comparative Market Analysis of your property!*

**AD # 1- \$895,000**



UNIVERSITY CITY-Detached  
 4Bd/3Ba/2 car garage- 2434 sq.ft.  
 Quiet home in gated community!  
 Call Patrick at 858-829-2539

**AD #2- DONE DEAL!**



UNIVERSITY CITY- Attached  
 1Bd/1Ba/1 car garage-886 sq.ft.  
 Great location-shopping and more!  
*SOLD for \$253,000*

**AD #3- \$1,999,995**



PACIFIC BEACH-Attached Home  
 2Bd/2Ba/1 pkg. space- 1780 sq.ft.  
 Penthouse unit right on Sail Bay!  
 Call Patrick at 858-829-2539

**AD #4- \$995,000**



UNIVERSITY CITY-Attached  
 3Bd/2.5Ba/2 car garage-2429 sq.ft.  
 Bright and sunny in quiet location!  
 Call Patrick at 858-829-2539

**AD #5- \$479,000**



DOWNTOWN-Attached Home-  
 1Bd/1Ba/1 pkg. space- 739 sq.ft.  
 Upgraded unit w/ skyline views!  
 Call Patrick at 858-829-2539

**AD #6- \$699,000**



UNIVERSITY CITY-Detached  
 4Bd/2.5Ba/2 car garage-1800sq.ft.  
 Charming family home-won't last!  
 Call Patrick at 858-829-2539

**AD #7- DONE DEAL!**



LA JOLLA-Attached Home  
 2Bd/2Ba/2 car garage- 1031 sq.ft.  
 Sophisticated and trendy remodel!  
*SOLD for \$463,000*

**AD #8- \$549,995**



PACIFIC BEACH-Attached Home  
 3Bd/2Ba/2 car garage-1,251 sq.ft.  
 Walk to Crown Point Bay & Park!  
 Call Patrick at 858-829-2539

**Dana M. Shocaroff**  
 Branch Manager/Escrow Officer



dana@citadelescrow.com  
 925 B Street, Suite 405  
 San Diego, CA 92101

Direct (619) 785-3045  
 (858) 222-6204  
 Fax (858) 222-6205  
 Cell (619) 200-4548

**Renters, Did You Know That a Mortgage Payment  
 May Be as Low as Your Rent?  
 Contact Us to Evaluate Your Financial Rent vs. Buy  
 Options!**



**Ed Quinby and Toby Tollack**  
 Loan Officers  
 W.J. Bradley Mortgage Capital, LLC  
 Office: 858-551-2420  
 NMLS: 223545/226922



**AM PM Carpet Cleaners**  
*Fast Service & Best Value*



Call (619) 243-6790 and experience the difference!



**La Jolla Termite & Pest Control**

Serving San Diego for over 23 Years  
 Free Pre-Escrow Termite Inspections  
 Organic and Traditional Pest Control

**Call Today!!**  
**858-454-4315**

*\*Receive 10% off the highest item quoted  
 when you mention this ad!!*

# Baja's Napa Valley

By: Jennifer Kramer

Whether you're looking for an exhilarating weekend getaway or a relaxing weeklong escape, November is the perfect time to head down to Guadalupe Valley in Baja, Mexico. Touted as the Napa Valley of Mexico, Guadalupe Valley has more than 50 wineries, a variety of boutique hotels and award-winning, gourmet restaurants. The weather is temperate in November (highs reach around 70 degrees during the day) and the valley is a short, two-hour drive from San Diego. While wine has been produced there for over a century, the valley is in the midst of a tourism renaissance attracting wine-lovers from all over the world.

## What to do:

Las Nubes is a new winery in the valley with gorgeous indoor and outdoor tasting areas where you can enjoy sweeping views of the entire Guadalupe Valley while you sip your wine.

[www.vinoslasnubesbc.com](http://www.vinoslasnubesbc.com)

One of the oldest and largest wineries in the valley is L.A. Cetto. It's been open since 1928 and has facility tours, wine tastings and a garden and picnic area. [www.cettowines.com](http://www.cettowines.com)

At Viñas de Garza you can relax in their rustic outdoor tasting room and take in the views of the rolling vineyards. This charming boutique winery produces some wonderful red wine blends.

[www.vinosdegarza.com](http://www.vinosdegarza.com)

The new Museum of Wine and Vine is a great place to learn about the history of the Guadalupe Valley and the wine making process. Admission is \$4 per adult and they have free guides to explain things in English. [www.museodelvinobc.com](http://www.museodelvinobc.com)

Just south of the Guadalupe Valley is La Cava de Marcelo cheese cave where you can take a tour to learn about the cheese making process, do some cheese and wine tasting, and purchase cheeses to bring home with you. [www.lacavademarcelo.com.mx](http://www.lacavademarcelo.com.mx)



## Where to eat:

Called the French Laundry of Guadalupe Valley, Laja uses fresh ingredients from the region for a menu that changes every day.

[www.lajamexico.com](http://www.lajamexico.com)

Corazon de Tierra is farm-to-table dining in an eco-modern setting. The prix fixe, five-course menu inventively mixes the flavors of Baja with other cuisines. There's also a luxury inn, La Villa de la Valle, on the property. [www.corazondetierra.com](http://www.corazondetierra.com), [www.lavilladelvalle.com](http://www.lavilladelvalle.com)

## Where to stay:

Adobe Guadalupe is a charming winery and hacienda-style bed and breakfast that also offers a four-course dinner paired with local wines. [www.adobeguadalupe.com](http://www.adobeguadalupe.com)

Encuentro Guadalupe has luxury eco-loft cabins built into the hillside with fabulous views of the region. Enjoy an afternoon at the pool and spend your evening sipping wine by the fire under a blanket of stars. [www.encuentroguadalupe.com](http://www.encuentroguadalupe.com)

**For more information about Guadalupe Valley or for any other Baja-related needs, please contact Discover Baja at 800-727-2252 or [www.discoverbaja.com](http://www.discoverbaja.com). We offer discounted Mexican auto insurance, tourist permits (FMMs), and books, maps and information about Baja.**



We are a local barter exchange representing over 200 business owners that will trade their goods and/or services through our "trade bank". If you have a hotel with empty rooms, or have a restaurant with empty seats, barter could be very effective for you for your everyday needs and/or services. Save cash, use barter. -Barter of San Diego, Home of the Savvy Trader!

Please call us at 619.283.6500 and ask about our November Special, mention code: San Diego Sun Times

**The deadline to place an Ad in the December  
San Diego Sun Times is November 15th.  
Call 858.869.1046**



## **GET A HEAD START ON YOUR REAL ESTATE CAREER!**

Pass your State Test AND start growing your career and start earning \$\$\$ DAY ONE with our comprehensive 6-week course, and earn a FULL \$300 scholarship on the way!

Patrick Alexander, J.D.  
USA College of Real Estate  
848 Prospect St. 92037

858.829.2539  
Patrickalexanderjd@gmail.com  
[www.usacollegeofrealestate.com](http://www.usacollegeofrealestate.com)

## LEBANESE, MEDITERRANEAN AND MIDDLE EASTERN DISHES NEVER TASTED SO GOOD---ESPECIALLY AT AMARDEEN CAFE!

In today's humdrum hamburger -chicken wing world, it's great to know that a tasty, affordable, healthy alternative is right around the corner here in San Diego. Offering Lebanese, Mediterranean and Middle Eastern dishes, with vegetarian, vegan and traditional meat recipes, there are so many choices! You will have to visit over and over again to indulge in all the freshest, tastiest meals and lighter fare that we offer.

When you come to Amardeen Cafe you will not only have the experience of an amazing meal, you will also experience amazing decor, atmosphere and will take home a memory of an amazing restaurant experience. Our Staff are friendly and courteous and your meals will be served promptly. When your meal does arrive you will not believe your eyes, our meals are prepared with the freshest most delicious ingredients and taste as good as they look, if not more so.

Our menu choice is perfect for a huge range of people as we include choices for Vegans, People who are intolerant of Gluten and yes even the carnivores among you are catered to as well. So come along and sample the meal of a lifetime here at the Amardeen Cafe.

8915 Towne Centre Drive, Ste. 103, San Diego, CA 92122 (858) 404-1395



Welcome to the Amardeen Cafe, your new choice for fresh Middle Eastern cuisine. Here at Amardeen Cafe we prepare and serve quality Lebanese and Mediterranean cuisine to our guests with a warm welcoming smile.

**15% Off**

all airport trips with this ad.

- Airport • Concerts
  - Priced less than a city-taxi
- Please call for a quote



*Johnny Car*  
SEDAN & VAN

**619-275-5500**

TCP#23909

**JohnnyCarSD.com**

\* The AIRPORT is our #1 destination!

\* TIME CALLS as early as 4 AM!

  
**Amardeen**  
Lebanese & Mediterranean Cuisine

**Hours of Operation**

8915 Towne Centre Drive, Ste. 103, San Diego, CA 92122

Monday through Thursday from 11am to 9pm

Friday from 11am to 9:30pm

Saturday 11am to 9:30pm

Sunday from 11am to 9:00pm

858.404.1395



**Bring this Ad in to receive \$5.00 off your purchase of \$50.00 or more!**

[www.TheHighRoadSmokeshop.com](http://www.TheHighRoadSmokeshop.com)  
1465 Garnet Ave.  
Pacific Beach, 92109  
858.273.7501



## UCSD Names Eric Olen Head Men's Basketball Coach

LA JOLLA, Calif. - Longtime UC San Diego men's basketball assistant coach Eric Olen has been named the program's new head coach. The announcement was made Tuesday by Director of Athletics Earl W. Edwards.



Eric Olsen, New Head Coach of UCSD Men's Basketball.

The 12th head coach in the history of UCSD basketball, Olen has spent the last nine seasons as an assistant with the Tritons. He replaces Chris Carlson, who recently accepted a position with the West Coast Conference (WCC).



"We are extremely happy to have someone with Eric's experience lead our men's basketball team," said Edwards.

"I'm really excited and grateful for the opportunity to work in this new capacity with the exceptional student-athletes we have on this team," said Olen. "Coach Carlson has done a great job moving the program in the right direction and I'm looking forward to continuing that progression."

UCSD returns nine players from its 2012-13 squad that went 11-15 and qualified for the CCAA Tournament. The Tritons open their 2013-14 regular season against Daemen College on Nov. 15 at RIMAC Arena.

**NOV. Men's Home Games:**  
 11/15 v. Daemen College, 7 pm  
 11/27 v. St. Katherine, 7 pm  
 11/30 v. Academy of Art, 1pm



**NOV. Women's Home Games:**  
 Thanksgiving Classic;  
 11/29 v. Metro State, 7 pm  
 11/30 v. Azusa Pacific, 6 pm

CHARGERS SAN DIEGO					
9	NOV 3	10:00 AM PST		AT	REDSKINS
10	NOV 10	1:25 PM PST			BRONCOS
11	NOV 17	10:00 AM PST		AT	DOLPHINS
12	NOV 24	10:00 AM PST		AT	CHIEFS

*High Performance Tennis Classes and Private Lessons at University City Racquet Club*



With over 17 years teaching and 10 years academy experience, Michael Bucher is a successful High Performance tennis pro who has worked with hundreds of ranked juniors.

WITH THIS COUPON!

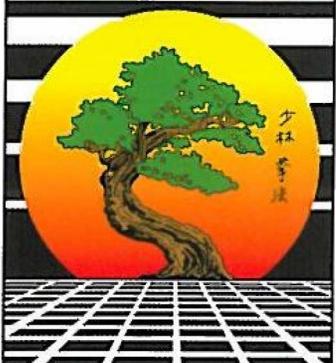
**One Free Class Or Half Hour Private Lesson** FREE

(858) 761-5615  
 buchertennisacademy@gmail.com

**BUCHER**  
TENNIS ACADEMY

Training Competitive Jr's  
 Building Stronger Technique  
 Developing Tactics & Style

**United Studios of SELF DEFENSE**



*Professional Private and Group Instruction for Men, Women and Children*

**Jarod Hicks**  
Instructor

**(858) 550-9079**  
 ussducl@gmail.com  
 3218 Governor Dr.  
 University City, CA 92122

The USSD system of self-defense is uniquely organized and you will learn;

- More than 120 kicking techniques
- Over 300 hand strikes
- More than 100 pressure points
- 30 different stances
- 6 different blocking systems
- 38 practice forms
- 108 defenses against club attacks, knives, and guns

**"Come in and experience how the Martial Arts can enhance the quality of your life!!"**



**Let the PROS Manage Your Real Estate Investments to Save YOU Time, Money and Stress!**

**Property Management**  
**Marty Martinez**  
 BRE#01361477  
 848 Prospect St.  
 La Jolla, CA 92037

**CALL 619-838-7609**



## San Diego Kids Have a New Superhero!



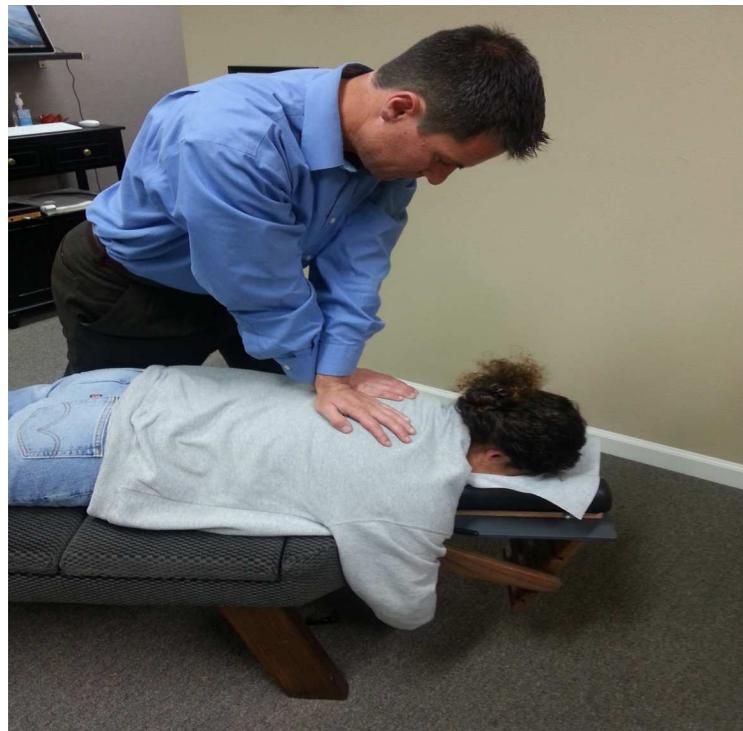
**FREE SCHOOL SHOWS & EVENTS!**  
 MAKING HEALTH & FITNESS FUN!  
**KIDS, PARENTS & TEACHERS**  
 CAN WIN WEEKLY **PRIZES AND GIFT CARDS!**  
**FITFOX.ORG**

FitFox Is a New Superhero, Based in San Diego, On a Mission to Get Kids Healthy Through Daily Exercise, Less Junk-Food and Healthier Eating Habit. In what will definitely not be an easy mission, Efrain E Guerrero, the man behind FitFox, is out to promote a healthier lifestyle among children, through daily exercise, healthier eating habits and less junk food.

"I inspire and excite kids to create awesome, healthy habits like eating healthy and exercising, but it doesn't stop there. They are taught that habits are what make us who we are so it's important to be like a sponge and absorb good habits and squeeze out the bad ones" - FitFox

FitFox is a community -geared initiative, driven by passion and a desire to rectify the effects of poor lifestyle choices and obesity, with no Government help and at no cost to schools. FitFox is made possible through local sponsorship and all those who believe in the FitFox mission for better health through better lifestyle choices.

**Contact Person: Efrain Guerrero**  
**Phone: (619) 361-1712**  
**Email: efrain@fitfox.org**  
**Website: www.fitfox.org**



## Why Chiropractic Sports Care?

By: Devin Young, D.C

When the body is working optimally, we perform at a higher level, we recover faster, and we incur fewer injuries. What do Tiger Woods, Reggie Bush, Jerry Rice, Meb Keflezghi, and Kobe Bryant have in common? In addition to being elite athletes of their chosen sports, they are all dedicated to optimizing their body with regular chiropractic care.

"I look at chiropractic care as keeping me healthy and at the top of my game" – Reggie Bush. You may know that Chiropractors are experts in spinal care, but you may not have considered why. The primary reason that chiropractors are concerned about spinal health is because the spine surrounds and protects the Central Nervous System. The Central Nervous System is considered the "master system", because it controls every other system in the body. If spinal misalignments are present, doesn't it make sense that the Nervous System may be affected?

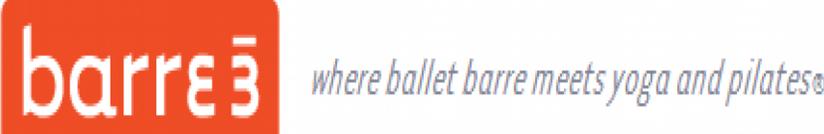
And if the nervous system is affected, what would be the result on your performance? And what about your recovery? And would you be subject to injury easier? What about your overall health?

"I've been going to a chiropractor for as long as I can remember. It is as important to my training as is the practice of my swing" – Tiger Woods

Chiropractic adjustments remove misalignments in your spine, allowing the Nervous System to function at a higher level. Chiropractic gives athletes an edge over their competition, allowing a higher level of function and performance with a decreased risk of injury.

Improved performance, better flexibility, faster recovery time, and fewer injuries are some of the benefits associated with chiropractic care.

For more information, contact Devin Young, D.C - Intouch Chiropractic, 619.756.7510



**New Client Specials:**  
**3 Classes for \$30**

**\$99 Monthly Auto Renew - unlimited classes (Must be purchased in studio and agree to a 3 month minimum commitment.**

**Regular price \$125, discount available for a limited time.)**



Barre3 evolves the dancer's workout by combining the grace of the ballet barre with the wisdom of yoga and the strength of Pilates.

**Location:**  
 UTC/La Jolla  
**Phone: 858-412-5468**  
**Email: utc@barre3.com**  
 8895 Towne Centre Dr.  
 Suite 101  
 San Diego, California



Please tell our advertisers you saw their ad in the **SAN DIEGO  SUN-TIMES**

I saw your ad in the **San Diego Sun Times!**

**They bring you this paper!**

**“The Anticipation is Almost Over...”**

## **San Diego’s Most Stylish Designer Consignment Shops --- My Sister’s Closet and Well Suited Open New Encinitas Store!**

(ENCINITAS, Calif.)- The City of Encinitas is about to get a little more sisterly when San Diego’s favorite family of designer consignment shops -- My Sister’s Closet and Well Suited officially open their stylish doors in the North County on Saturday, November 2nd, 2013 at 9 a.m. The North County My Sister’s Closet and Well Suited stores are located next door to one another at 146 N. El Camino Real Suite A & B in Encinitas, near the intersection of Encinitas Boulevard and El Camino Real at the Encinitas Market Place.

Accompanied by the Mayor of Encinitas, Teresa Arballo Barth, Deputy Mayor Lisa Shaffer and Encinitas City Council Member Tony Kranz, My Sister’s Closet and Well Suited, which are run by three fashionista sisters will cut the pretty red ribbon, open the doors and give the first 100 people in-line a FREE Swag Bag.

Once inside, shoppers will get first dibs on one-of-a-kind designer finds like stylish fall looks for guys and gals alike, special designer handbags, shoes, jewelry and accessories. “We are so excited to be opening our 14th store and to be giving the North County and Encinitas our fashionably fun and smart designer consignment shops,” said sister and CEO Ann Siner. “If you have never been to My Sister’s Closet and Well Suited you are in for a unique shopping experience! We give people the rare opportunity to make money by consigning last season’s looks or find a beautiful designer handbag, pair of shoes or a one-of-a-kind look for the best price in town.”

The new Encinitas stores feature a beach theme with repurposed wood and cement floors. Combined the space totals 8,421-square-feet with 6,489-square-feet going to the ladies at My Sister’s Closet, and 1,932-square-feet reserved for men at Well Suited. Eco-Chic Consignments, Inc., which is a family of consignment shops, opened its first San Diego location of My Sister’s Closet and Well Suited in the Costa Verde Shopping Center (across from UTC) in 2011. Since then My Sister’s Closet and Well Suited have become San Diego’s fashionably smart place to consign last season’s favorites, pick-up some cash and plunk it back down for the newest fashion gems. Siner said the response from the San Diego community has been overwhelming and more growth is planned over the next few years in California.

**Looking for a new fall look or want to start consigning now? Visit the My Sister’s Closet and Well Suited San Diego stores located at 8610 Genesee Ave., Ste. 200 in San Diego, CA 92122 or please call (858) 455-0045.**

# Pass the Prada



**Up To 90% Off Retail**

**My Sister's Closet**  
recycled designer apparel 

[mysisterscloset.com](http://mysisterscloset.com)  
[shopwellsuited.com](http://shopwellsuited.com)

**Encinitas Store Opening  
November 2!**

## The Value of Pre-Qualification for Home Purchase

Most people make the mistake of initiating their search for a new home by searching for houses they like or communities they prefer. However, the correct place to begin is to determine how much of a home you can afford, which means meeting with a loan originator to pre-qualify for a loan.

When working with a loan originator for a pre-qualification, the lender will review your income and assets, as well as the terms of the loan you believe might be the best financial fit for you, to determine the actual loan amount you will likely qualify for. This instantly sets an expectation as to what your budget is for your new or next home purchase.

When you start home shopping, having an understanding of what you're able to afford from the beginning of the process sets the scope of your home-buying strategy. This will help you and your real estate agent prepare and better focus your collaborative efforts on finding the best value in a home purchase.

**ED QUINBY**

Mortgage Professional NMLS# 223545

DIRECT: 858.551.2420 | FAX: 858.605.4221 | CELL: 619.665.7806

4365 Executive Drive, Suite 300 San Diego, CA 92121

ed.quinby@wjbradley.com | www.mwib.com/ed-quinby | [Apply Today](#)

**The deadline to place an Ad in the December San Diego Sun Times is November 15th. Call 858.869.1046**

www.edwardjones.com

## No Time Like the Present to Keep Your Future on Track

Lots of times, changes in life also affect your investments. That's why there's never been a better time to schedule your free portfolio review. We'll talk about the changes in your life and help you decide whether it makes sense to revise your investments because of them.

A portfolio review will help ensure your investments are keeping pace with your goals. Call your local financial advisor today.



**Brian Dempsey**  
Financial Advisor

8895 Towne Centre Dr Ste 103  
San Diego, CA 92122  
858-458-9991

## BUSINESS & SERVICES DIRECTORY



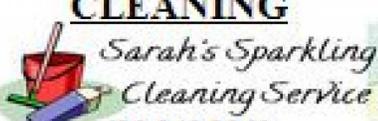
**THIS SIZE AD ONLY**  
**\$16.00!**  
CALL 858.869.1046

**CAR DETAILING**  
  
1.800.638.7633

**HAULING**  
619-381-1968

**PEST CONTROL**  
  
858.454.4315

**BARTER**  
  
619.283.6500

**CLEANING**  
  
619.240.1262

**HOME LOANS**  
  
Ed Quinby and Toby Tollack  
Loan Officers  
W.J. Bradley Mortgage Capital, LLC  
858.551.2420

**TRAVEL**  
  
800-727-2252

**CARPET**  
  
AM PM Carpet Cleaners  
Fast Service & Best Value  
619.243.6790

**ESCROW**  
  
619.200.4548

**THIS SIZE AD ONLY**  
**\$16.00!**  
CALL 858.869.1046

**UPHOLSTERY**  
  
619.281.0941



BUYING OR SELLING REAL ESTATE?  
CALL THE BEST IN THE BIZ TODAY!!

## PATRICK ALEXANDER, J.D

BRE #01054668

858.829.2539

WWW.SDHOMEFINDS1.COM

(See Pages 8-9)

# Change the Chanel



*Up To 90% Off Retail*

**My Sister's Closet**  
recycled designer apparel   
mysisterscloset.com  
shopwellsuited.com

Encinitas Store Opening  
November 2!

**\$100 OFF**  
**ANY**  
**Paint Repair**

EXPIRES: 11/30/13

Windshield Repair

Chip & Scratch  
Repair

Interior Leather  
& Vinyl Repair



Bumper  
Repair

Wheel Repair

Dent & Ding  
Repair



Metro Detailing Specialists  
8910 University Center Lane P-4  
(at Aventine Building)  
San Diego, CA 92122  
Serving San Diego Since 1992



**1-800-METRO-DETAIL**  
[www.MetroDetailingSpecialists.com](http://www.MetroDetailingSpecialists.com)



BUYING OR SELLING REAL ESTATE?  
CALL THE BEST IN THE BIZ TODAY!!

**PATRICK ALEXANDER, J.D**

858.829.2539

[WWW.SDHOMEFINDS1.COM](http://WWW.SDHOMEFINDS1.COM)

BRE# 01054668